

LAKE SHORE HOSPITAL AUTHORITY

**REQUEST FOR PROPOSALS REGARDING
STATEMENTS OF INTEREST RESPONSE FORM**

TO: Lake Shore Hospital Authority
259 N.E. Franklin Street, Suite 102
Lake City, FL 32055

RE: Statement of Interest Regarding the Lake Shore Hospital Authority and Lake Shore Hospital

FR: Company Name: Multi-Specialty Research Associates, Inc.
Company Address: 4601 West US 90.
Lake City, FL 32055

Contact Person: Lauri Adams
Contact Information: Phone: (386) 438-8977
E-Mail: lauri@msrainc.com

Our entity would like to express an interest in working with Lake Shore Hospital Authority in the following capacity(ies): (Check all that apply)

Affiliation	<u> </u>
Lease	<u> X </u>
Merger	<u> </u>
Partnership	<u> </u>
Joint Venture	<u> </u>

Please attach a narrative explaining your intended use and the specific building(s) you are interested in occupying on the Lake Shore Regional Medical Center campus.



MULTI-SPECIALTY RESEARCH ASSOCIATES

14 February 2022

Mr. Dale Williams, Executive Director
Lake Shore Hospital Authority
259 NE Franklin Street, Suite 102
Lake City, FL 32055

Dear Mr. Williams,

I am writing to express my interest in leasing commercial space in the Lake Shore Hospital for our clinical research company.

We are a growing Phase I-IV clinical trial research site, and the first of its kind in with a 100-mile radius of Columbia County. Our company is currently comprised of 18 team members including myself, 3 nurses, 4 coordinators, 1 lab technician, a business development team, administrative and support staff including our current Medical Director is Dr. Guy O. Strauss, D.O.. I have more than 30 years of experience as the Managing Director for Clinical Research sites and together with my Clinical Research team, we possess more than 85 years of experience.

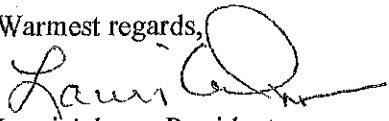
We are rapidly outgrowing our current location and currently looking for a larger, more accommodating space. We believe that our team has the potential to grow from our current number of 15 to more than 30 team members in the immediate future. As part of our growth, we would be seeking space for an inpatient unit within the Lake Shore Hospital. I feel it would be advantageous in providing our community with excellent & collaborative healthcare. I strongly believe that having this combined space and business plan would bring Columbia County to the forefront of progress in medical care & clinical research.

We are currently looking for a space that would be approximately 10-12,000sf and possess the ability to accommodate approximately 20 in-patient beds. We are in a financially secure position and can provide financial references, if required.

Multi-Specialty Research, Inc. has had the pleasure of serving our community and providing its residents with healthcare & the ability to participate in clinical trials at no cost to them that provide additional healthcare alternatives that might not be received without this opportunity.

We look forward to continuing this honor and invite you to review our website www.msrainc.com for additional insight into our mission.

I look forward to hearing from you soon.

Warmest regards,

Lauri Adams, President

Tel: (386) 438-8977 • Fax: (386) 438-8972
4601 West US 90 • Lake City, FL • 32055

Acne
Allergic Rhinitis
Allergy
Alzheimer's
Angina
Anxiety
Asthma
Atopic Dermatitis
Back Pain
BPH
Bronchitis
Cardiovascular
Chronic Pain
Colitis
COPD
Depression
Diabetes
Dyslipidemia
Fibromyalgia
Food Reaction
Gastrointestinal Disorders
Glaucoma
Gout
Hypertension
Infectious Disease
Lupus
Migraine
Neutraceuticals
Obesity
Osteoarthritis
Osteoporosis
OTC switch
Peripheral Vascular Disease
Pneumonia
Postmenopausal
Post Operative Pain
Psoriasis
Psychiatric Disorders
Rheumatoid Arthritis
Sexual Dysfunction
Sinusitis
Skin Infection
Sleep Disorders
Smoking Cessation
Urticaria
Women's Health

LAKE SHORE HOSPITAL AUTHORITY

**REQUEST FOR PROPOSALS REGARDING
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TO: Lake Shore Hospital Authority
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Lake City, FL 32055

RE: Statement of Interest Regarding the Lake Shore Hospital Authority and Lake Shore Hospital

FR: Company Name: Your ER solution LLC
Company Address: 4474 NW 159th Drive
Newberry FL 32669
Contact Person: Michael White MD
Contact Information: Phone: 352 214 3114
E-Mail: mjw22@hotmail.com

Our entity would like to express an interest in working with Lake Shore Hospital Authority in the following capacity(ies): (Check all that apply)

- Affiliation**
- Lease**
- Merger**
- Partnership**
- Joint Venture**

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Friday, February 16, 2022

Lake Shore Hospital Authority
259 N.E. Franklin Street, Suite 102
Lake City, FL 32055

Lake Shore hospital was a pillar of our community for decades.

During my nearly twenty years in Columbia County, I have had the privilege of working several years at the Lake Shore both as an ER medical director as well as practicing physician. The community lost an incredible resource when the hospital closed.

I would like to partner with the Lake Shore Authority Board to create an acute care facility focused on authority board patients. While the Lake Shore hospital will not reopen, I envision using existing space across the street to deliver hospital grade emergency medicine care.

In collaboration with the authority board, I would like to offer on-site radiology (CT scan, Xray, C-arm, ultrasound), the ability to administer IV fluids and medications (excluding narcotics) and perform standard ER procedures including but not limited to fracture care and splinting, laceration repair, abscess drainage and other typical ER procedures. For conditions exceeding the facilities capabilities we would initiate stabilizing treatment and work with receiving facilities and specialists to smoothly transition the patient's care. All providers would have previous ER experience and nurses and techs would likewise have ER backgrounds and training.

Prior to closure Lake Shore emergency room delivered care to thousands of patients annually. I would work hand in hand with the board to reconnect and reestablish a relationship with our community and our patients.

Given the large potential patient population served I would request use of both buildings across the street from Lake Shore hospital. I have personally walked both buildings multiple times and I believe, with minor revisions, the building previously used for physical therapy would serve well for diagnostic and laboratory services as well as ongoing treatments and infusions. The two-story building is well designed for private patient evaluation and consultation. My plan does not involve use of Lake Shore Medical Center hospital building.

Professionally and personally, I have deep roots in our community and am excited to once again align my efforts with those of the Lake Shore Hospital authority board as we once again deliver the very best care medical care to our community.

Thank you very much for your time and consideration.

A handwritten signature in black ink, appearing to read "Michael White", with a long horizontal flourish extending to the right.

Michael White MD

YOUR ER Solution LLC

July 15, 2022

TO: LSHA Trustees

FR: Dale Williams

RE: July 20, 2022, Special Meeting

The LSHA Trustees requested that I contact all parties in the “**Group 2**” category which submitted a response to the Authority’s “RFP – Statement of Interest (SOI) – Lake Shore Hospital Campus” proposing to provide medical services. “Group 2” included all responses that did not involve the use of the main hospital building. “Group 2” responses received that were for medical related services are:

1.) Multi -Specialty Research Associates

Multi-Specialty has confirmed they will have a representative at the July 20, 2022, Special Meeting. A copy of their RFP response is attached.

2.) Your ER Solution, LLC

As of this date, Your ER Solution, LLC has not been able to confirm if they will have a representative at the July 20, 2022, Special Meeting. This is due to scheduling conflicts. Your ER Solution, LLC representatives have expressed continued strong interest in LSH Campus facilities and providing services. A copy of their RFP response is attached.

3.) SCP Health

SCP Health was not contacted regarding the July 20, 2022, Special Meeting. SCP Health provides medical services contractually. SCP Health was the provider of Emergency Room services for Community Health Systems (CHS) when they operated Lake Shore Hospital. A copy of their RFP response is attached.

4.) Compass One Health Care

Compass One Health Care was not contacted regarding the July 20, 2022, Special Meeting. Compass One Health care provides contractual services for Food and Nutrition, Environmental services, Facility Maintenance and Bio-Med services. A copy of their RFP response is attached.

5.) Columbia County Public Health Unit (CCPHU)

A copy of the CCPHU response is attached. I have discussed the CCPHU response with the CCPHU Administrator and with Columbia County. The CCPHU is dependent on the county for facility funding and Columbia County has submitted a separate response to the Authority’s RFP for space (non-medical related). After discussions, it would appear that a review of these proposals is best left until all other proposals have been addressed. This is because significant renovations would be required to any of the campus buildings in order to accommodate the need. The CCPHU will not be presenting at the meeting.

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Lake City, FL 32055

**RE: Statement of Interest Regarding the Lake Shore Hospital Authority and Lake
Shore Hospital**

FR: Company Name: SCP Health
Company Address: 3100 Cumberland Boulevard
Suite 1000
Atlanta, GA 30339
Contact Person: Ryan Brady, Vice President Business Development
Contact Information: Phone: 337-609-5126
E-Mail: ryan_brady@scp-health.com

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Authority in the following capacity(ies): (Check all that apply)**

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Merger
Partnership
Joint Venture

**Please attach a narrative explaining your intended use and the specific
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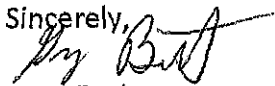
**As with SCP Health's previous proposal, SCP is interested in partnering with Lake
Shore Hospital Authority to provide for full Emergency and/or Hospital Medicine
staffing and management services provided by SCP, to also include the billing,
collection, and retention of the professional revenue for said programs.**

Mr. Dale Williams
Executive Director
Lake Shore Hospital Authority
259 N.E. Franklin Street, Suite 102
Lake City, FL 32055

Dear Mr. Williams,

On behalf of Compass One Healthcare the leading provider of support services, we would like to propose an affiliation to provide the following services, Food and Nutrition Services, Environmental Services, Facility Maintenance and Bio-Med Services. Please see attached information outlining our programs.

Sincerely,



Greg Burkett

Director of Business Development

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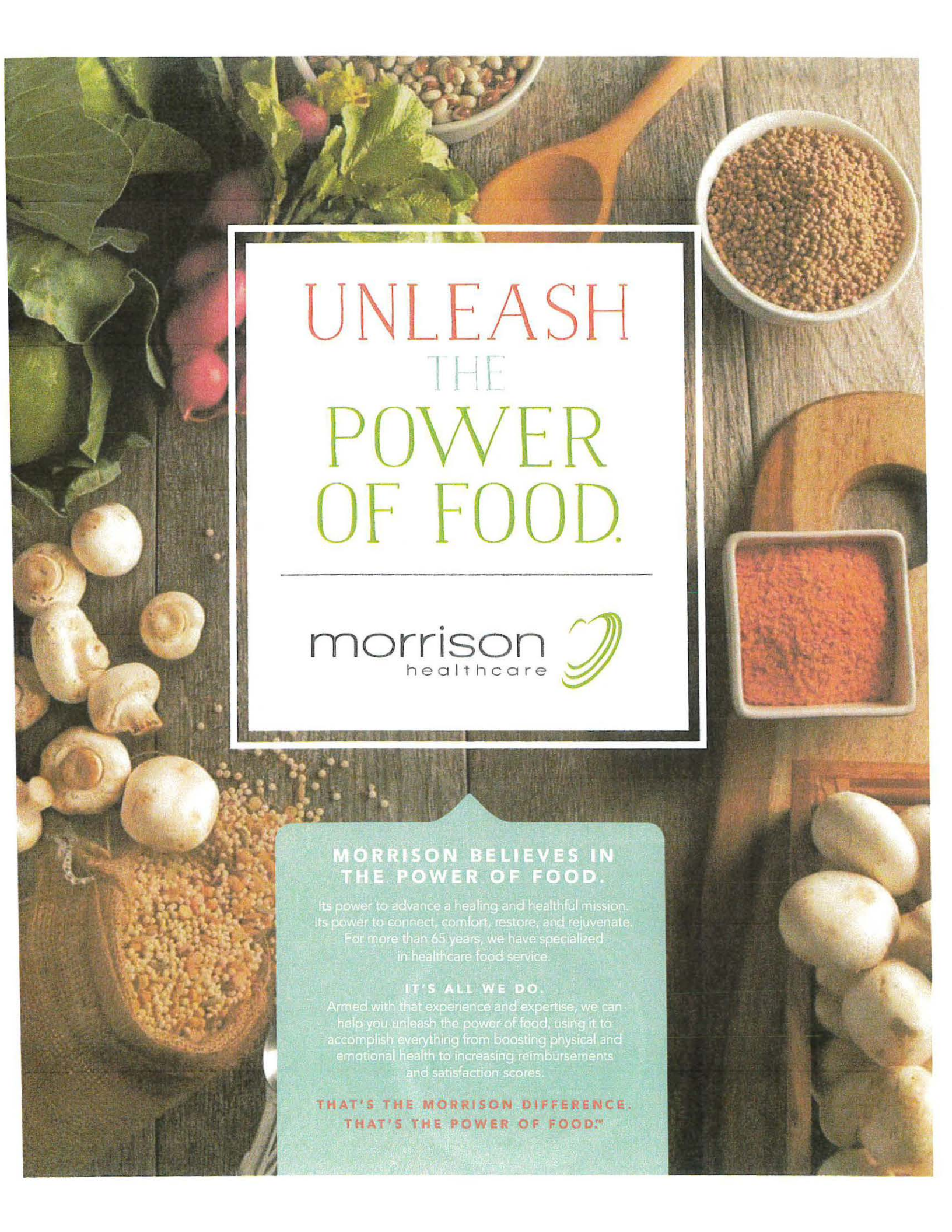
FR: Company Name: Compass One Health Care
Company Address: 1500 Liberty Ridge Drive
Radnor, PA 19087

Contact Person: Greg Burkett
Contact Information: Phone: 904-347-4708
E-Mail: Greg.Burkett@compass-usa.com

**Our entity would like to express an interest in working with Lake Shore Hospital
Authority in the following capacity(ies): (Check all that apply)**

Affiliation	<u>X</u>
Lease	<u> </u>
Merger	<u> </u>
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Center campus.**



UNLEASH THE POWER OF FOOD.

morrison
healthcare 

MORRISON BELIEVES IN THE POWER OF FOOD.

Its power to advance a healing and healthful mission.
Its power to connect, comfort, restore, and rejuvenate.
For more than 65 years, we have specialized
in healthcare food service.

IT'S ALL WE DO.

Armed with that experience and expertise, we can
help you unleash the power of food, using it to
accomplish everything from boosting physical and
emotional health to increasing reimbursements
and satisfaction scores.

**THAT'S THE MORRISON DIFFERENCE.
THAT'S THE POWER OF FOOD.™**

A BETTER HEALTHCARE EXPERIENCE

THE SPECIALIZED ADVANTAGE

Morrison Healthcare's key distinction is our specialization in healthcare food service. That approach offers a proven platform for driving consistent results, easier implementation, increased savings, and improved outcomes. We are the **only** national contract management company that provides this advantage in the healthcare market.

A COMMITMENT TO CULINARY EXCELLENCE

With Morrison, you can taste the difference. Our food philosophy is as fresh as the ingredients we use in our culinary creations. We have a passion for life's flavor and prepare dishes that excite the senses and restore the body—all with the goal of enriching lives and enhancing the well-being of your patients, staff, and customers. It shapes our **Great Living Menu**, inspires our chefs, and upholds our standards.

GUARANTEED PERFORMANCE

Morrison Healthcare is a partner you can feel confident about. We do what we say we're going to do and put it in writing. Our contracts include guarantees that are directly tied to patient satisfaction, quality, and performance.



BETTER PATIENT EXPERIENCES

The patient experience has never been more important. Healthcare facilities are evaluated, chosen, and recommended based upon perceptions, ratings, and feedback—and that impacts HCAHPS scores and therefore reimbursements. With Morrison, you are partnering with an organization that is committed to providing superior patient experiences.



PRESS GANEY PARTNERSHIP

Morrison is proud to have a strategic partnership with Press Ganey. This partnership underscores and elevates our commitment to providing a superior patient experience through the use of actionable intelligence and innovative solutions. For more than 30 years, Press Ganey has been using research and analytics to help hospitals analyze, understand, and improve. Through this exclusive partnership, we have the ability to give you insight into what your peers are doing within their hospitals to increase patient satisfaction.

POSITIVE IMPRESSIONS™

This unique training program ensures that we make the best impression the first time and every time. It begins with hiring the right people—people with a passion for food, a heart for hospitality, and the spirit to serve. We are extremely selective, only hiring 9.5% of the people who apply. We then invest time and resources in the development of our employees and recognize them for their accomplishments. No wonder Morrison has been named one of the "Best Places to Work in Healthcare" for five years. The end result is a patient experience that is not only professional but personal as well.



THE POWER OF FOOD IN ACTION

Morrison makes meals “a bright spot”—a moment of peace and enjoyment when and where patients, staff members, and guests need it most. Whether it’s in one of our restaurant-style cafeterias or in-room patient dining, everything Morrison does is designed to support your mission of care and wellness while providing an exceptional experience.

PATIENT DINING

Implementing a patient dining solution that fits the unique needs of the patients, the culture, and nursing staff of each hospital drives patient satisfaction scores. At a time when patients lack a sense of control, they are able to regain some of that by making their own meal selections. It’s a difference they’ll taste and feel throughout their recovery.

MORRISON’S PATIENT DINING SOLUTIONS INCLUDE:

Dining on Call – With a simple phone call, patients get the freshly prepared food they want when they want it. Having this option gives patients more control over their dining experience, which enhances patient satisfaction scores.

Catering to You – Dining associates visit patients to take their menu orders and deliver their meals. With the help of our optional MyDining software, dining associates know which foods are appropriate for each patient based on their diet requirements and food allergens. They get to know your patients and their preferences personally, which drives patient satisfaction scores.



RETAIL EXPERIENCE

With the demanding pace of today’s hospitals, the on-site dining experience is more important and valuable than ever. Delivering food that is bursting with flavor and nutrition is only the beginning. We also use the latest technology to enhance the experience and maximize its value to your hospital.

OUR INNOVATIVE RETAIL SOLUTIONS INCLUDE:

MOBILE ORDERING AND PAYMENT
DESKTOP ORDERING
KIOSK ORDERING
LOYALTY
CONSUMER ENGAGEMENT
CONSUMER FEEDBACK
PUSH MARKETING

THESE SOLUTIONS HELP:

REDUCE LINES AND WAIT TIME
INCREASE CUSTOMER ENGAGEMENT
EXPAND CUSTOMER PAYMENT OPTIONS
ANALYTICS AND BUSINESS INSIGHTS

Tapped Into The Community – We research and get to know your community’s trends, tastes, and preferences, and then put that learning into practice by designing our menu around their wants and needs. That’s clarity with a competitive edge.



THE MORRISON ADVANTAGE

ANALYTICS & BUSINESS INSIGHT

The world has data, we solely exist to use it. Our team includes analysts, data scientists, and software developers with our customers to combine science, experience, quantitative statistics, predictive modeling, market research, and more. It takes the data, applied to our massive volume of data generated by a platform, system, and foundation, and our information we’ve gained is shared into insight and predictive analytics.

REAL PURCHASE POWER

With Morrison and Foodbuy, you can create a real savings. Many grocers, retailers, and organizations (CPOs) are able to purchase common household items making additional purchases as needed, reducing their costs with us. The recognizable brands of the nation’s leader in food, nutrition, and health are shared with the technological capabilities and customer experience Foodbuy offers, value without sacrificing quality and nutrition or other extraordinary amenities. Morrison and Foodbuy are a team working, providing exceptional performance and an exceptional user experience.

FOODBUY IS ONE OF THE FEW
GPOS TO FOCUS SOLELY ON FOOD.

250
EXPERTS
in food/beverage

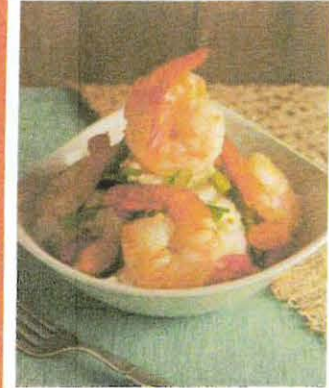
\$13
BILLION
in purchase

16
BILLION
in sales

2.7
MILLION
in items sold

REAL SAFETY ENHANCEMENT

In addition to saving, Morrison and Foodbuy also offer increased safety. With our MyWebcam, an integrated menu management system, Morrison and Foodbuy was able to reduce the risk of serving items and ensure nutritional requirements are met consistently.



NUTRITION & WELLNESS

SUPERIOR NUTRITION SERVICES

With more than 3,200 registered dietitians focused on providing safe patient care and exceptional nutrition services, Morrison Healthcare is uniquely qualified to help your hospital reduce readmissions and length of stays while optimizing cost savings and reimbursement opportunities.

THE MORRISON NUTRITION CARE MODEL, CLINICAL LEADERSHIP, NUTRITION THERAPY, AND ENHANCED PROCEDURES YIELD IMPRESSIVE RESULTS:

50% REDUCTION
in 30-day readmissions

25% REDUCTION
in patient care charges

56% REDUCTION
in 30-day readmissions

NUTRITION & WELLNESS TEAM

Our Nutrition and Wellness team offers proven, innovative clinical programs designed to keep hospitals ahead of today's healthcare changes. Approximately 60% of patients require nutrition intervention by a dietitian. By aggressively treating these patients, we can improve their recovery, shorten their stay, and reduce their chances of re-admittance.

OUR WELLNESS PHILOSOPHY IS SIMPLE.

We promote delicious, healthy food choices and an active lifestyle for your patients, staff, and guests that create an easy path to wellness that reaches far beyond the hospital walls.



COMMITTED TO SUSTAINABILITY

Morrison Healthcare is committed to serving food that is not only good for your patients and retail diners but also good for the planet.



Our Carbon Footprint™ Toolkit is a step-by-step strategy that helps our clients and on-site teams mitigate the energy, water, and waste eco-impact of their foodservice operations.

POWERFUL PARTNERSHIPS

Partnership for a Healthier America – Morrison is the first healthcare food service contract company to commit to the Partnership for a Healthier America (PHA) and its Hospital Healthy Food Initiative. Using the latest research on healthful eating and incorporating techniques that influence behavioral change in food consumption, Morrison improves the health profile of the hospitals we serve.

Practice Greenhealth – Practice Greenhealth is the nation's leading healthcare membership community that empowers its members to increase their efficiencies and environmental stewardship while improving patient safety and care through tools, best practices, and knowledge.

Hampton Creek – Our exclusive partnership with Hampton Creek is an industry-shaping collaboration that provides great tasting, healthier, environmentally friendly, affordable products to the masses. They are revolutionizing the use of plants to make food products better—not only providing delicious food for vegetarian-leaning consumers, but also offering more healthful options for indulgent foods like mayonnaise and cookies.



PUT THE
POWER OF FOOD
TO WORK FOR YOUR HOSPITAL.

For details, visit
morrisonhealthcare.com

morrison
healthcare 



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EXPERIENCE THE POWER OF CLEAN

1

ARE YOU HAVING ISSUES RECRUITING, HIRING AND RETAINING EVS STAFF?

Most hospitals are not geared to recruit and engage support services staff. In a market of high employment it requires special skills to attract, hire, train and retain the best Environmental Services associates. Identifying, developing and promoting talent to management requires specialized EVS skills.

2

DOES YOUR EVS PROGRAM DELIVER EXCELLENT OUTCOMES CONSISTENTLY?

Most struggle to replicate processes that deliver a safe environment room after room, day after day. Identifying the exact protocols requires a deep set of analytics and analysis. With the right data, disinfection procedures can be identified and audit disciplines installed to reduce HAI incidence and maintain regulatory compliance. It takes experience in all kinds of situations in many different hospitals.

3

DOES YOUR EVS PROGRAM ENHANCE THE PATIENT EXPERIENCE?

Clean is in the eye of the beholder. As consumerism grows in healthcare perception becomes reality. A disinfected environment can be viewed as "unclean" by simple things such as a trash basket not emptied. Everyone in the hospital expects a clean, safe environment delivered with a smile—Patients, Guests, Clinical Staff and EVS Staff. Every experience eventually impacts the Patient experience.

THE
POWER
OF CLEAN

CROTHALL EVS UNLEASHES THE POWER OF CLEAN

Crothall programs are designed to improve both the Perception and Reality of clean. Our programs make your hospital look fresh and clean so Patients, Families and Clinical Staff feel comfortable and safe. And, our proven cleaning processes and the latest technology make your hospital safer.

CROTHALL OFFERS ENGAGED ASSOCIATES TO UNLEASH THE POWER OF CLEAN

92% of our Associates report they are "...motivated to do more than is asked of them." We use demographic data to identify and recruit using Social Media in areas closest to public transportation. 113 hours of annual training for hourly Associates helps us create and retain Craft Masters in Environmental Services.

CROTHALL EVS OFFERS PRESCRIPTIVE PROTOCOLS

Crothall protocols are based on disinfecting 153,000 hospital rooms daily. We depend on deep analytics to identify the most effective processes for the best outcomes in cost control and quality. Consistent processes can be audited to remove variability and delivered room after room, day after day, week after week.

CROTHALL OFFERS PRESCRIPTIVE INFECTION PREVENTION

Crothall has identified the 5 Pillars that work together to reduce HAI incidence. Through scientific review and best practice sharing we have created repeatable and trainable processes that create a safe environment for Patients, Families, Clinical Staff and our own EVS Associates. Over our quarter century of EVS we have pioneered innovations in UV technology, ATP testing and passionately search for the next great innovation in safety.

CROTHALL CREATES EXPERIENCES THAT PERSONALIZE HEALTHCARE

We begin and end with the Patient. Always. However, every stakeholder in the hospital has an experience that creates a "brand" for your hospital. Families, Guests, Clinical Staff and our EVS Associates affect the Patient experience—every experience must be nurtured. Crothall has the ONLY specialized national Patient Experience Team of 100 and growing.

WE ARE SPECIALISTS

Specialization in Environmental Services is the foundation of our uniqueness. Our subject matter experts unleash the Power of Clean in every hospital every day—they are not distracted by blended service models. This is a single skill that removes waste and delivers the highest quality. Craft Masters do it best.



To find out how Crothall can help create a Welcome Experience in your hospital, visit crothall.com or call 1-877-4CROTHALL.

crothall
healthcare 

A WELCOME EXPERIENCE

TRANSPARENCY. CONFIDENCE. PEACE OF MIND.

1

DOES EVERY KEY STAKEHOLDER HAVE FULL TRANSPARENCY?

Solutions and access cannot be confined to a small group of people. When a problem arises in your hospital time is critical—you cannot wait for an individual to respond with personal knowledge or experience. No matter how unique your facility is, you need fully documented process and procedures available at any time for a qualified stakeholder. The safety of Patients, Families and Staff depend on an immediate response. Knowledge cannot be kept to a few.

2

HOW ENGAGED IS YOUR FM STAFF?

Everyone needs to share your mission to create a positive Patient experience. A true sense-of-urgency and passion for creating a safe, welcoming environment is critical. This role is more than turning wrenches and checking dials. Interfacing with Patients, Families and Clinical Staff is not optional – FM technicians need to contribute to a great experience for all. Every touchpoint builds your reputation. Your brand.

3

HOW DO YOU KNOW IF YOUR BUILDING PERFORMANCE IS ON PAR?

Your building's performance needs to be compared to similar hospitals. You need valid benchmarks. Comparison's to your own data is interesting but you will not know where you could be if new protocols were introduced. New ideas. Innovations. Best practice sharing from multiple sources raises standards. You should know how you compare on corrective vs. preventive maintenance activities that can extend asset life cycles.



YOU ARE IN CONTROL

We remove the mystery. Our system is accessible by anyone on your team. It is cloud-based so updates are made in real time and data is audit-ready. Thorough documentation creates a seamless operation. Our processes do not depend on a certain individual or a unique memory.

You own the documentation. TeamDOC records, tracks and follows up on all safety and preventative maintenance—all the documents are yours.

We transform data into predictive analytics. Analytics identifies opportunities to extend the life of your assets. We turn knowledge into smart programs for your hospital and operationalize it. It's customized to your hospital, patients and staff.

OUR STAFF IS HIGHLY ENGAGED.

It's the culture. Our associates live in a world that encourages, teaches and motivates. In a recent survey, 83% of our FM associates said they work hard to "contribute more than is expected of me in my job." Engaged, passionate people fix things before they break.

Positive Impressions™ focuses on The Experience for Patients, Families, Clinical Staff and our own Associates. Crothall believes that passionate associates truly make a difference—this training teaches them how to engage patients, families and staff.

WE DELIVER POWERFUL RESULTS.

National experience reduces cost. Best Practices from multiple locations drives a higher level of efficiency and effectiveness. Our total maintenance mean cost is about half the cost in ASHE/IFMA.

We guide your capital planning. Based on our life cycle experience, we calculate the cost benefit to identify when it makes sense to replace vs. repair.

Our energy management includes a tracking and reporting tool. We employ at-a-glance dashboards as benchmarking against the EPA's Energy Star database.

We maintain a 92% ratio favoring preventive maintenance over corrective maintenance. Our schedules include follow-up notifications and escalating reminders to extend asset life.



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crothall
healthcare 

A WELCOME EXPERIENCE

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ENHANCING THE CLINICAL EXPERIENCE

1

IS CLINICAL EQUIPMENT FRUSTRATING YOUR PATIENTS AND STAFF?

Patients and Staff should not be delayed because of clinical equipment failure. Your caring mission is undermined when diagnostic equipment goes down. Searching for sterilized and operating mobile equipment is one of Nursing's greatest frustrations. Significant equipment rental expense is a good indication that Nursing has taken matters into their own hands and may even be hoarding equipment.

2

ARE REPAIR DELAYS AND DOWNTIME HOLDING YOU BACK?

Time is money...and emotion. Waiting for a repair Technician can be costly both in revenue lost and Patient/Staff frustration. Delays because expensive parts are not available only makes matters worse. You need support for peak times as activity ebbs and flows at your hospital. A Patient's first experience with your Brand takes place in ambulatory sites today—equipment must be operating and available on demand. Many hospitals do not have an accurate tracking of equipment or its operating status in ambulatory sites.

3

IS CLINICAL EQUIPMENT SERVICE COSTING YOU TOO MUCH?

Maintenance must be timely, effective, brand agnostic, and within budget. Access to parts must be from multiple sources for speed-to-repair and to control cost. Capital Planning must maximize your asset life and resist pressure to purchase new from OEM Vendors. Technician activity needs to focus on preventive over corrective maintenance to extend asset life cycles.

WARNING
X-RAY TUBE
ALLOWED FOR
FOR 2 HRS
BEFORE REPAIR
FAILURE TO
MAY RESULT
PERSONAL INJURY
AND/OR EQUIP
DAMAGE

ENHANCING SATISFACTION

Crothall HTS provides management of a hospital's entire life cycle of medical devices and clinical technologies. This includes safety, risk management, technical support, financial stewardship and healthcare technologies that are totally integrated and compatible with other systems.

Your clinical staff has equipment available when and where needed. We can optimize any RTLS system so devices are tracked, disinfected, repaired and available. Our associates care about every touchpoint. Patients, clinical staff, families—it doesn't matter.

Clinical Relationships are developed through frequent collaboration with nursing. We participate in nursing rounds and huddles. This creates an open flow of communication to shorten problem resolution and address issues before they become problems.

ENHANCING TECHNICAL SERVICE

On-site Technicians deliver faster problem resolutions. Diagnostic Imaging Services are available 24/7/365. Our highly trained imaging engineers minimize your downtime and ensure strict compliance with all existing codes, standards and regulatory requirements.

Our field services team provides additional acute care technical support. As patient activity ebbs and flows in your hospital, you need support that adjusts to activity—we can help with those demand peaks. Ambulatory support is offered through our field services team to ensure that your assets are operating at Urgent Care and Surgi-Centers.

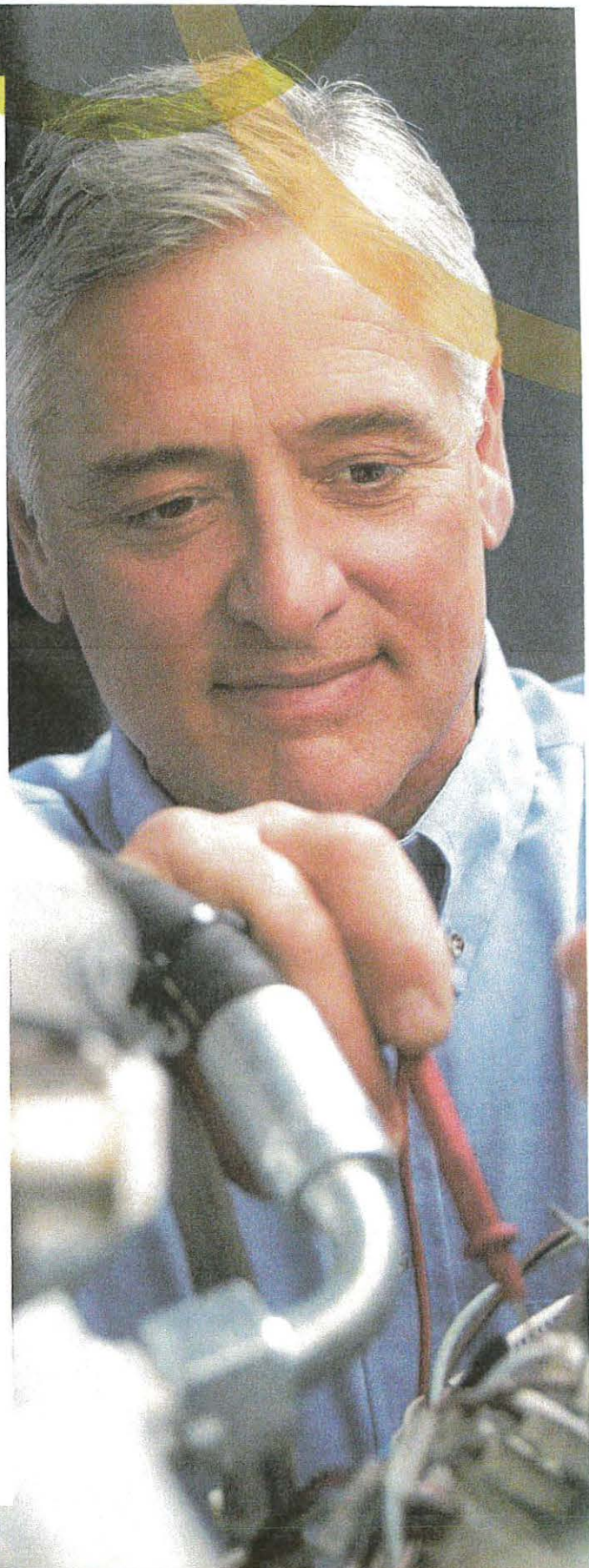
Our Technical Resource Center (TRC) supports your on-site technicians. Crothall Intelligent Repair provides access to parts from multiple resources. We drive your cost savings on parts by taking on all the risk. The TRC provides training, problem resolution, part acquisition and more to maintain focus on Patient and clinical staff satisfaction.

ENHANCING COST SAVINGS

Capital Planning can reduce your overall capital requirements. Asset optimization and standardization extends useful life. We are not motivated by equipment sales and are manufacturer agnostic—we recommend the best brand and value for your needs.

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A WELCOME EXPERIENCE

LAKE SHORE HOSPITAL AUTHORITY

REQUEST FOR PROPOSALS REGARDING
STATEMENTS OF INTEREST RESPONSE FORM

TO: Lake Shore Hospital Authority
259 N.E. Franklin Street, Suite 102
Lake City, FL 32055

RE: Statement of Interest Regarding the Lake Shore Hospital Authority and Lake
Shore Hospital

FR: Company Name: Columbia County
Company Address: P.O. Box 1529
135 N E Hernando
Lake City, FL 32056-1529
Contact Person: David Kraus
Contact Information: Phone: 386-623-6320
E-Mail: david_kraus@columbiacountyfla.com

Our entity would like to express an interest in working with Lake Shore Hospital
Authority in the following capacity(ies): (Check all that apply)

Affiliation	<input checked="" type="checkbox"/>
Lease	<input type="checkbox"/>
Merger	<input type="checkbox"/>
Partnership	<input checked="" type="checkbox"/>
Joint Venture	<input type="checkbox"/>

Please attach a narrative explaining your intended use and the specific
building(s) you are interested in occupying on the Lake Shore Regional Medical
Center campus.

Statement of Interest Response

February 14, 2022

Dear Lake Shore Hospital Authority Board;

Columbia County has an interest in the Professional Services Building located at 351 NE Franklin Street, the adjacent lot at 422 NE Lake Shore Terrace, and the adjacent approved parking lot (between Franklin and Leon Streets).



Columbia County supports the Authority's goal of being "a positive presence in, and contributor to, the downtown area of the City". Our intent would be to transform the Professional Services Building into a "one stop shop" for all development permitting including the Building & Zoning Department and the County Health Department's Environmental Health Division. We have approached the City's Development Department to relocate into this building as well. This would simplify developing in Columbia County by providing a single point of contact/location for developers as well as residents. In addition, this location is more accessible than the current locations.

Secondly, the lot to the North could be redeveloped into a large meeting space for County Commission and Planning and Zoning Board, as well as community and Hospital Authority events. Finally, the County would like to acquire the paved, improved parking area to support our use of the Professional Services Building. It would remain on open public parking lot available to the Authority and would eliminate your need for any maintenance. The County is equipped and staffed to provide the upkeep and landscaping of this parking area. The increase in traffic to the area would generate positive trips and could support your surrounding uses.

In addition, we have received a Memorandum from the Columbia County Health Department expressing interest in other buildings on your campus. Their goal would be to expand health services and support indigent care. Columbia County owns and maintains their facilities next to your office. The age, size and configuration of the existing facilities prohibit the Health Department from providing additional medical and dental services. I have attached a memo from Thomas Moffses, Administrator, outlining their interest.

Columbia County would like the opportunity to work with the Authority to develop these plans that will compliment your campus. Please contact me with any questions at 386-623-6320.

Sincerely;

David Kraus
County Manager

Lake Shore Hospital Authority Tabulation - US Treasury Securities

Raymond James

Pentas Wealth Management Raymond James Ameris Bank Edward Jones/Lance Drawdy

Denominations (\$1,000's)				
2-year Treasury notes	\$1.50 per bond	0.0015	0.508	0.002
3-year Treasury notes	\$1.50 per bond	0.0015	0.508	0.002
Availability	Via phone as needed	8 Advisors	Team	
	Quarterly w/Staff		M-F	M-F
	Annually to Board			
Related Experience	Yes	Yes	Yes	Yes
Interest Transfer to Checking	Yes	Yes	Yes	Yes
Monthly Brokerage Statements	Yes	Yes	Yes	Yes

****Note** 1.) TD Bank submitted an alternate proposal for CD's**

24 months = 3.00%

36 months = 2.85%

Sonja Markham

From: Jay Poole <Jay.Poole@RaymondJames.com>
Sent: Monday, July 18, 2022 8:53 AM
To: Sonja Markham
Subject: Information you requested
Attachments: CCF_000253(1).pdf

Sonja,

Attached is the information you requested. I have another board meeting that I'm already committed to tonight, so I can't make it in person.

Let me know if you or Dale have any questions.

Thanks!

Jay Poole, CFP®, MSFP, AAMS®
Vice President, PWM/Financial Advisor, RJFS
Pentas Wealth Management
jay.poole@raymondjames.com | www.pentaswealth.com
(D) 229.616.6162 (F) 229.233.6337
Lake City 253 NW Main Boulevard | Lake City, FL 32056
Moultrie 27 East Central Avenue | Moultrie, GA 31768



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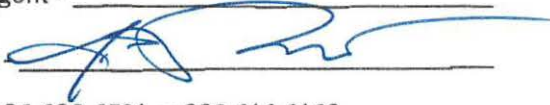
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Company Name - Pentas Wealth Management/ Raymond James

Printed Name of Agent - Jay Poole

Signature of Agent



Phone Number - 386-623-6591 or 229-616-6162

- A. Commission rate for 2-year Treasury notes: \$1.50 per bond
\$ (\$1000 bond value)
- B. Commission rate for 3-year Treasury notes: \$1.50 per bond
\$ (\$1000 bond value)
- C. Address of your local office:
253 NW Main Blvd.,
Lake City, FL 32056
- D. Availability for consultation and trades:
via phone as needed
In person: Quarterly with staff, Annually to the Board
- E. Experience in working with Special District Local Governments:
Our office handles investments for Colquitt County Hospital Authority in Moultrie,
GA.
- F. Ability to transfer interest payments to Authority's checking accounts:
The account can be set up to transfer interest payments automatically to your
checking account any time interest payments are made (no cost for this
service).
- G. Provision of monthly, brokerage statements:
Monthly statements are provided.

Please provide this information via email to sonia@lakeshoreha.org by 3:00 p.m. on Monday July 18, 2022.

Sonja Markham

From: Charlie Cowen <Charlie.Cowen@RaymondJames.com>
Sent: Monday, July 18, 2022 11:21 AM
To: Sonja Markham
Cc: Philip Moses
Subject: RE: US Treasury Securities
Attachments: 22 07 18 Authority Memo - Signed.pdf; 22 07 18 Proposal.pdf

Good morning Sonja,

Please see attached memo containing the information requested regarding purchasing treasuries with the Authority's current financial reserves. We have also included a sample proposal if the treasuries were being purchased today. The rates and actual notes will fluctuate between now and when the notes are purchased. Please let me know if you have any questions or if we can be of further assistance.

Thank you,

Charlie Cowen, CPA

Financial Advisor, RJFS
Raymond James Financial Services, Inc.
Member FINRA/SIPC
4641 W US Hwy 90
Lake City, FL 32055
Branch 4BE, Speed Dial 9504, ext 3994
386-755-2260 Ext. 3994 Phone
386-487-6510 Direct Phone
386-752-7051 Fax
www.raymondjames.com/omc

Schedule a meeting with me: <https://calendly.com/charliecowen>

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From: Sonja Markham <sonja@lakeshoreha.org>
Sent: Wednesday, July 13, 2022 3:31 PM
To: Charlie Cowen <Charlie.Cowen@RaymondJames.com>
Subject: US Treasury Securities

Mr. Cowen,
Please see attached. Let me know if you have any questions.

Sonja Markham, Administrative Assistant
Lake Shore Hospital Authority
259 NE Franklin Street, Suite 102
PO Box 988
Lake City, Florida 32055
Phone: (386) 755-1090
Direct Line (386) 344-6033

Fax: (386) 755-7009
www.lakeshoreha.org

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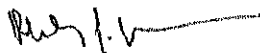
Memorandum

DATE: July 18, 2022
TO: Lake Shore Hospital Authority
FROM: Philip J. Moses, Jr., CPA/PFS
Financial Advisor
RE: Proposal Request

Please see below our answers to the questions from the proposal request we received last week. In addition, we have attached a copy of a proposal which reflects the actual treasury notes that would be purchased should be buying today. This proposal illustrates the expected yields and cash flows related to the notes. We are happy to provide more detail and answer any additional questions you may have.

- A. Commission rate for 2-year Treasury notes will be 0.15%.
- B. Commission rate for 3-year Treasury notes will be 0.15%.
- C. Address: 4641 W US Hwy 90
Lake City, FL
- D. We have eight advisors in our office who work as a team, making us easily accessible.
- E. We have limited experience in working with Special District Local Governments, though we manage investments for many individual, fiduciary, non-profit and charitable organizations.
- F. The Authority's checking account can be linked to its Raymond James account to facilitate transferring interest payments seamlessly.
- G. Brokerage statements are generated each month provided the account has activity. If no activity (interest, deposits, etc.), statements are generated at least quarterly.

Respectfully Yours,



Philip J. Moses, Jr.

4641 W US Hwy 90, Lake City, FL 32055 • 386.755.2260 • Fax 386.752.7051

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Proposal Analysis

report as of 07/15/2022

Prepared for

Lake Shore Hospital Authority
TREASURY PROPOSAL

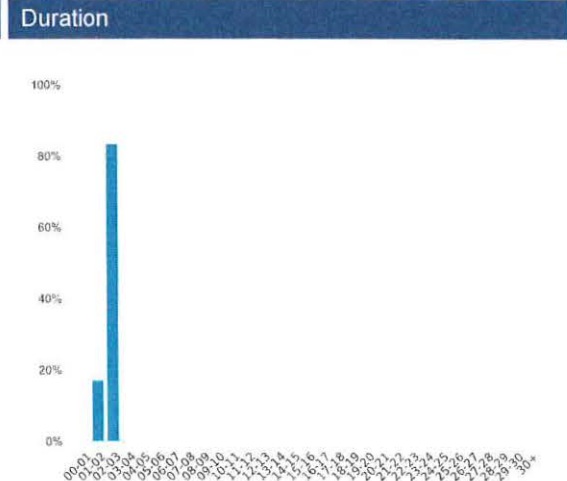
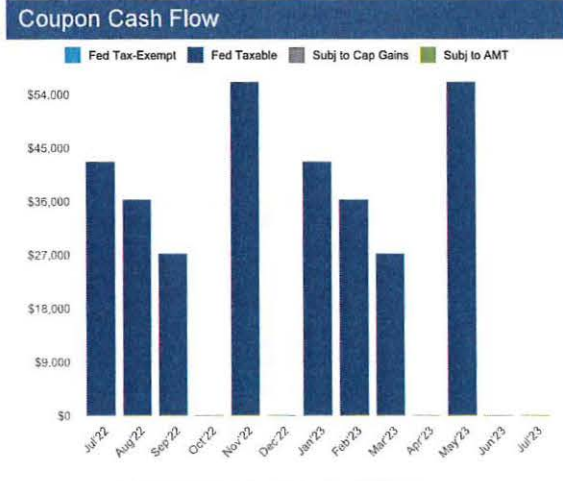
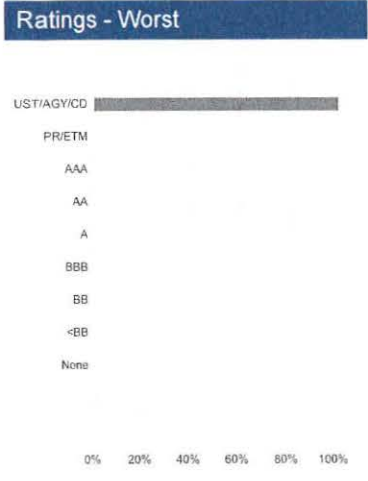
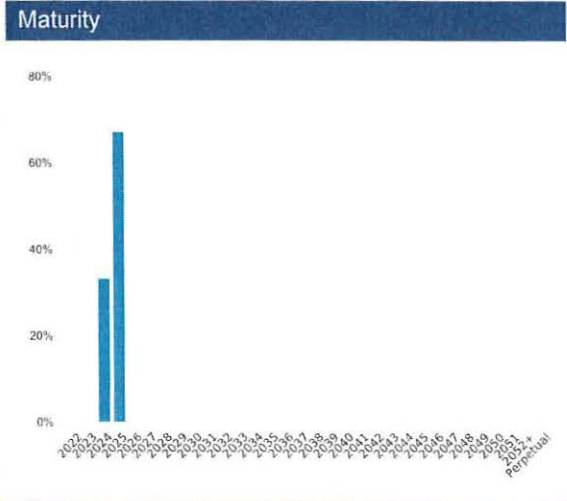
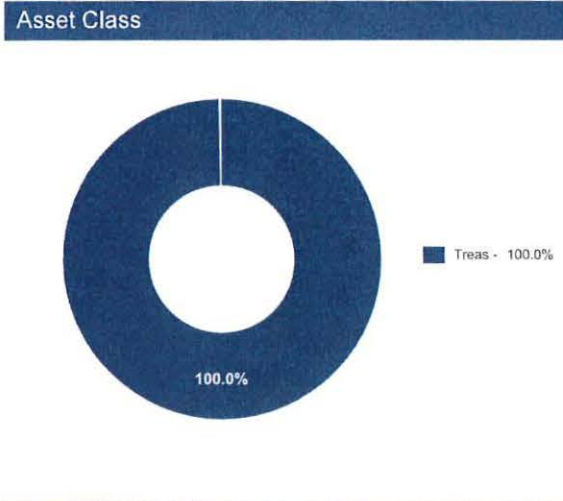
Presented by

Philip J. Moses, Jr., CPA/PFS, Financial Advisor
Raymond James Financial Services, Inc. Member FINRA/SIPC

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Totals & Averages @ Market	
Summary Totals	
Original Face	\$18,510,000
Current Face (Par)	\$18,510,000
Market Principal	\$17,894,255
Accrued Interest	\$104,287
Cash & Cash Alternatives	\$0
-	-
-	-
Total Portfolio Value	\$17,998,541
Next 12mo Cpn Cash Flow	\$324,012
Generic Annual Cpn Cash Flow	\$324,012
Weighted Averages	
Coupon*	1.750%
Maturity**	2.59 yrs
Duration	2.48
Yield to Worst	3.069%
Yield to Maturity	3.069%
Market Price*	96.673
Tax Lots Holdings Included	6 of 6



None and NR Ratings are not considered in Worst Rating Analysis.
Includes all tax lot holdings with recognized CUSIP, quantity, market price and full analytical calculations on reporting date. Includes coupon cash flows for the next 12 months, from 07/15/2022 to 07/14/2023. Projected Principal Paydowns for CMOs are produced by applying current pool speeds which are updated weekly. Assuming similar market conditions going forward, Projected Principal Paydowns for Pass-Thru securities are produced by calculating and applying concurrent historical speeds to future paydown schedules.
Information in this report, which may include held-away assets, was gathered from sources believed to be reliable. As our firm does not guarantee the accuracy of this report, please verify holdings and prices prior to making investment decisions. Not all Cash & Cash Alternatives are liquid.
Page 3 of 14

Buy Candidates

CUSIP Asset	Mdy/S&P	Issue Description	Coupon Maturity	Mkt Px Duration	Px To	Date	Yield	ATY	TEY	Principal Accrued Int	Net Money Settlement
912828D56	3,050	Aaa/-	UNITED STATES TREAS NT	2.375%	98.67171925	Maturity	08/15/2024	3.039% (w)	3.039%	\$3,009,487.44	3,040,103.29
Treas				08/15/2024	1.989	Curr Yield	-	2.407%		\$30,615.85	07/18/2022
91282CDH1	3,060	Aaa/-	UNITED STATES TREAS NTS	0.750%	94.87468750	Maturity	11/15/2024	3.049% (w)	3.049%	\$2,903,165.44	2,907,156.74
Treas				11/15/2024	2.272	Curr Yield	-	0.791%		\$3,991.30	07/18/2022
9128283V0	3,100	Aaa/-	UNITED STATES TREAS NOTE	2.500%	98.62596825	Maturity	01/31/2025	3.067% (w)	3.067%	\$3,057,405.02	3,093,371.87
Treas				01/31/2025	2.407	Curr Yield	-	2.535%		\$35,966.85	07/18/2022
91282CED9	3,100	Aaa/-	UNITED STATES TREAS NOTES	1.750%	96.62078100	Maturity	03/15/2025	3.082% (w)	3.082%	\$2,995,244.21	3,013,671.52
Treas				03/15/2025	2.555	Curr Yield	-	1.811%		\$18,427.31	07/18/2022
9128284R8	3,100	Aaa/-	UNITED STATES TREAS NOTE	2.875%	99.41362500	Maturity	05/31/2025	3.089% (w)	3.089%	\$3,081,822.38	3,093,510.90
Treas				05/31/2025	2.722	Curr Yield	-	2.892%		\$11,688.52	07/18/2022
91282CAB7	3,100	Aaa/-	UNITED STATES TREAS NOTES	0.250%	91.84290575	Maturity	07/31/2025	3.085% (w)	3.085%	\$2,847,130.08	2,850,726.77
Treas				07/31/2025	2.976	Curr Yield	-	0.272%		\$3,596.69	07/18/2022
										\$17,894,254.57	\$17,998,541.09
TOTALS										\$104,286.52	

For preferred securities, # of shares is displayed instead of current face value, which is represented in thousands (000).
The (w) in the Yield column indicates which yield value is the Yield to Worst (YTW)
Duration figure represents modified duration to worst.
ATY/TEY calculations use a Fed Tax rate of 0.00%, a Cap Gains Tax rate of 0.00%, a State of N/A, and a State Tax rate of 0.00%.

Transaction Comparison - Totals

	Proposed Buys
Original Face	\$18,510,000.00
Current Face	\$18,510,000.00
Market Principal	\$17,894,254.57
Accrued Interest	\$104,286.52
Market Value	\$17,998,541.09
Next 12mo Cpn Cash Flow	\$324,012.50
Generic Annual Cpn Cash Flow	\$324,012.50
# of Items	6

Transaction Comparison - Averages

	Proposed Buys
Coupon	1.750%
Maturity	2.59 yrs
Original Maturity	2.59 yrs
Price	96.673
Yield to Worst	3.069%
Yield to Maturity	3.069%
Current Yield	1.811%
Duration	2.48
Convexity	0.076
After Tax YTW	3.069%
Tax Equivalent YTW	3.069%
After Tax YTM	3.069%
Tax Equivalent YTM	3.069%

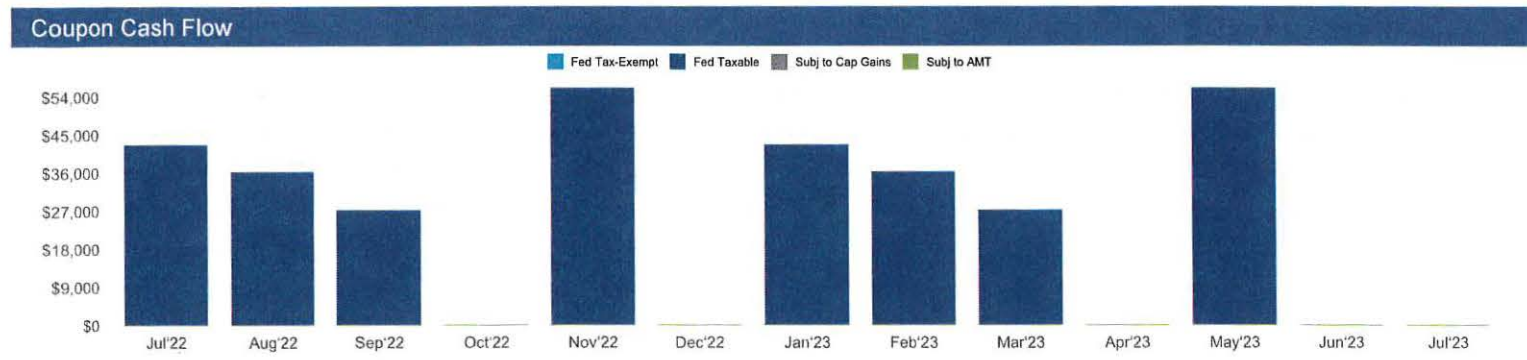
*Includes all Sell/Buy candidates with recognized CUSIP, quantity and price and full analytical calculations.
Average values are market-weighted, unless otherwise noted. Coupon and market price are par-weighted.
All prices have been normalized to par for average calculations.
Average life used for principal paydowns, and perpetual securities are assigned a 40 year maturity.
ATY/YEY calculations use a Fed Tax rate of 0.00%, a Cap Gains Tax rate of 0.00%, a State of N/A, and a State Tax rate of 0.00%.
Generic Annual Cpn Cash Flow is simply coupon rate times current face value, and does not consider acquisition date, redemption dates, long/short first coupons, ex-dividend dates, payment delays, etc.
Projected Principal Paydowns for CMOs are produced by applying current pool speeds which are updated weekly.
Assuming similar market conditions going forward, Projected Principal Paydowns for Pass-Thru securities are produced by calculating and applying concurrent historical speeds to future paydown schedules.*

Position Details

CUSIP Asset	Curr Face	Mdy / S&P (Underlying)	Issue Description	Coupon Maturity	Mkt Px Duration	Px To	Date	Yield	ATY	TEY	Principal Accrued Int	Net Money Settlement
912828D56 <i>Treas</i>	3,050 16.48%	Aaa/-	UNITED STATES TREAS NT	2.375% 08/15/2024	98.672 1.989	<i>Maturity</i> <i>Curr Yield</i>	08/15/2024 -	3.039% (w) 2.407%	3.039%	3.039%	\$3,009,487 \$30,616	\$3,040,103 07/18/2022
91282CDH1 <i>Treas</i>	3,060 16.53%	Aaa/-	UNITED STATES TREAS NTS	0.750% 11/15/2024	94.875 2.272	<i>Maturity</i> <i>Curr Yield</i>	11/15/2024 -	3.049% (w) 0.791%	3.049%	3.049%	\$2,903,165 \$3,991	\$2,907,157 07/18/2022
9128283V0 <i>Treas</i>	3,100 16.75%	Aaa/-	UNITED STATES TREAS NOTE	2.500% 01/31/2025	98.626 2.407	<i>Maturity</i> <i>Curr Yield</i>	01/31/2025 -	3.067% (w) 2.535%	3.067%	3.067%	\$3,057,405 \$35,967	\$3,093,372 07/18/2022
91282CED9 <i>Treas</i>	3,100 16.75%	Aaa/-	UNITED STATES TREAS NOTES	1.750% 03/15/2025	96.621 2.555	<i>Maturity</i> <i>Curr Yield</i>	03/15/2025 -	3.082% (w) 1.811%	3.082%	3.082%	\$2,995,244 \$18,427	\$3,013,672 07/18/2022
9128284R8 <i>Treas</i>	3,100 16.75%	Aaa/-	UNITED STATES TREAS NOTE	2.875% 05/31/2025	99.414 2.722	<i>Maturity</i> <i>Curr Yield</i>	05/31/2025 -	3.089% (w) 2.892%	3.089%	3.089%	\$3,081,822 \$11,689	\$3,093,511 07/18/2022
91282CAB7 <i>Treas</i>	3,100 16.75%	Aaa/-	UNITED STATES TREAS NOTES	0.250% 07/31/2025	91.843 2.976	<i>Maturity</i> <i>Curr Yield</i>	07/31/2025 -	3.085% (w) 0.272%	3.085%	3.085%	\$2,847,130 \$3,697	\$2,850,727 07/18/2022
TOTALS											\$17,894,255	\$17,998,541
											\$104,287	

Includes all tax lot holdings with recognized CUSIP. For preferred securities, # of shares is displayed instead of current face value, which is represented in thousands (000).
The (w) in the Yield column indicates which yield value is the Yield to Worst (YTW)
Duration figure represents modified duration to worst.
ATY/TEY calculations use a Fed Tax rate of 0.00%, a Cap Gains Tax rate of 0.00%, a State of N/A, and a State Tax rate of 0.00%.

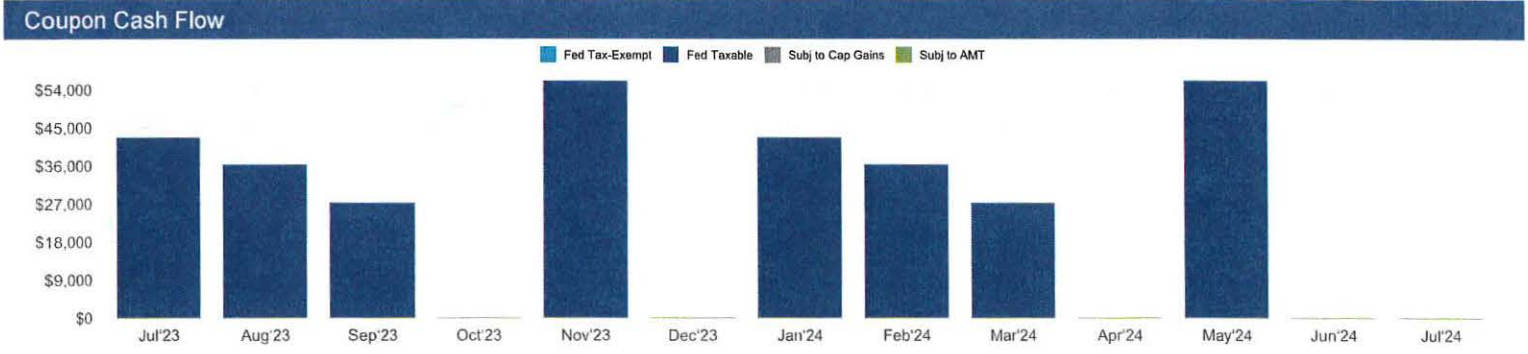
Coupon Cash Flow by Asset Class / Type													Time Period: 07/15/2022 - 07/14/2023		
	Jul'22	Aug'22	Sep'22	Oct'22	Nov'22	Dec'22	Jan'23	Feb'23	Mar'23	Apr'23	May'23	Jun'23	Jul'23	Total	%Tot
Agency	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Agency Pass-Thru	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Asset-Backed	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CMO	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Muni: Fed Tax	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Muni: Tax-Exempt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Muni: Subj AMT	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pfd: Fed Tax	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pfd: Tax-Exempt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pfd: Cap Gains	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Treasury	\$42,625	\$36,219	\$27,125	-	\$56,038	-	\$42,625	\$36,219	\$27,125	-	\$56,038	-	-	\$324,012	100.0%
Total	\$42,625	\$36,219	\$27,125	-	\$56,038	-	\$42,625	\$36,219	\$27,125	-	\$56,038	-	-	\$324,012	100.0%
Fed Tax-Exempt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Fed Taxable	\$42,625	\$36,219	\$27,125	-	\$56,038	-	\$42,625	\$36,219	\$27,125	-	\$56,038	-	-	\$324,012	100.0%
Subj to Cap Gains	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Subj to AMT	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



Includes all tax holdings with recognized CUSIP, quantity, market price and full analytical calculations on reporting date. Includes coupon cash flows for the next 12 months, from 07/15/2022 to 07/14/2023. Totals are the sum of rounded displayed values. The cash flows displayed are only estimates. Your actual interest and principal payments may be higher or lower than these estimates. Projected Principal Paydowns for CMOs are produced by applying current pool speeds which are updated weekly. Assuming similar market conditions going forward, Projected Principal Paydowns for Pass-Thru securities are produced by calculating and applying concurrent historical speeds to future paydown schedules.

Information in this report, which may include held-away assets, was gathered from sources believed to be reliable. As our firm does not guarantee the accuracy of this report, please verify holdings and prices prior to making investment decisions. Not all Cash & Cash Alternatives are liquid.

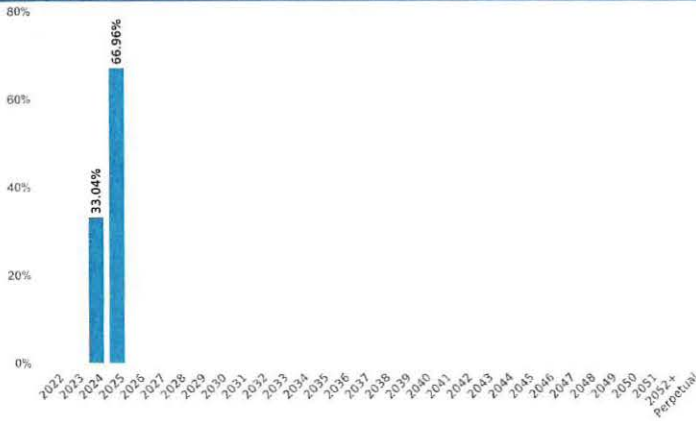
Coupon Cash Flow by Asset Class / Type													Time Period: 07/15/2023 - 07/14/2024		
	Jul'23	Aug'23	Sep'23	Oct'23	Nov'23	Dec'23	Jan'24	Feb'24	Mar'24	Apr'24	May'24	Jun'24	Jul'24	Total	%Tot
Agency	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Agency Pass-Thru	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Asset-Backed	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CMO	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Muni: Fed Tax	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Muni: Tax-Exempt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Muni: Subj AMT	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pfd: Fed Tax	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pfd: Tax-Exempt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pfd: Cap Gains	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Treasury	\$42,625	\$36,219	\$27,125	-	\$56,038	-	\$42,625	\$36,219	\$27,125	-	\$56,038	-	-	\$324,012	100.0%
Total	\$42,625	\$36,219	\$27,125	-	\$56,038	-	\$42,625	\$36,219	\$27,125	-	\$56,038	-	-	\$324,012	100.0%
Fed Tax-Exempt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Fed Taxable	\$42,625	\$36,219	\$27,125	-	\$56,038	-	\$42,625	\$36,219	\$27,125	-	\$56,038	-	-	\$324,012	100.0%
Subj to Cap Gains	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Subj to AMT	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



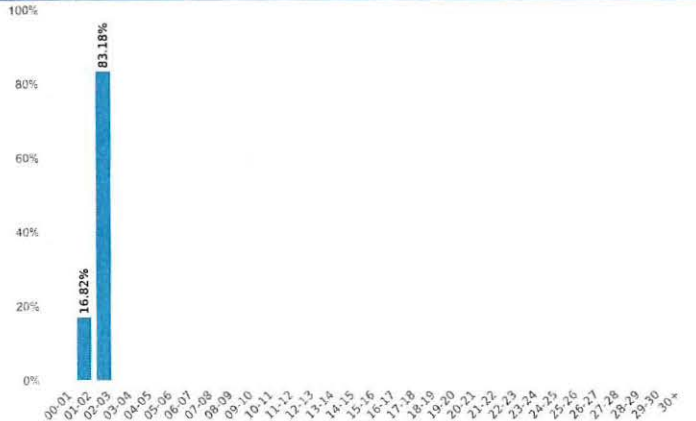
Includes all tax holdings with recognized CUSIP, quantity, market price and full analytical calculations on reporting date. Includes coupon cash flows for the next 12-24 months, from 07/15/2023 to 07/14/2024. Totals are the sum of rounded displayed values. The cash flows displayed are only estimates. Your actual interest and principal payments may be higher or lower than these estimates. Projected Principal Paydowns for CMOs are produced by applying current pool speeds which are updated weekly. Assuming similar market conditions going forward, Projected Principal Paydowns for Pass-Thru securities are produced by calculating and applying concurrent historical speeds to future paydown schedules.

Information in this report, which may include held-away assets, was gathered from sources believed to be reliable. As our firm does not guarantee the accuracy of this report, please verify holdings and prices prior to making investment decisions. Not all Cash & Cash Alternatives are liquid.

Maturity



Duration

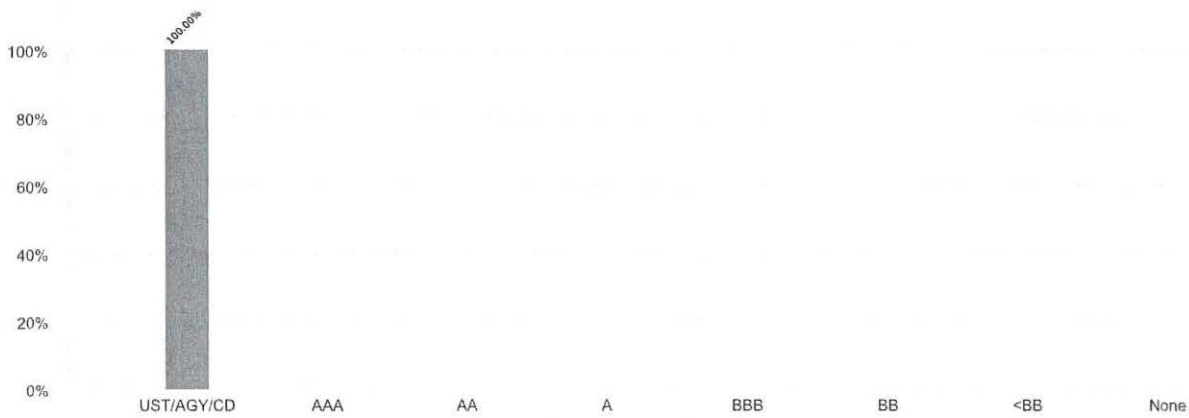


Displays represent % of market principal for all tax lot holdings with a recognized CUSIP, quantity, current market price and full analytical calculations. Average life used for principal paydowns, and perpetual securities are assigned a 40 year maturity. Duration figure represents modified duration to worst.

Exposure Detail

Year	Maturity		Duration to Worst	
	Curr Face	%	Mkt Principal	%
	Average Maturity 2.6 yrs		Average Duration 2.5	
2022				
2023				
2024	\$6,110,000	33.01%	\$5,912,653	33.04%
2025	\$12,400,000	66.99%	\$11,981,602	66.96%
2026				
2027				
2028				
2029				
2030				
2031				
2032				
2033				
2034				
2035				
2036				
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2039				
2040				
2041				
2042				
2043				
2044				
2045				
2046				
2047				
2048				
2049				
2050				
2051				
2052+				
Perpetual				

Ratings - Worst



Includes all tax lot holdings with recognized CUSIP, quantity, market price and full analytical calculations on reporting date. None and NR Ratings are not considered in Worst Rating Analysis.

Issuer Concentration - Top 10

Issuer	# CUSIPS	# Lots	Curr Face Value (000)	Market Principal	% Asset Class	% Total Portfolio
UNITED STATES TREASURY	6	6	\$18,510	\$17,894,255	100.00%	100.00%

Includes all tax lot holdings with recognized CUSIP, quantity, and market price on reporting date. Percentage figures based on market principal. This report ignores CD holdings.

% Fixed Income Account - Percentage that the Tax Lot represents of either the Total Par or Market Value of the Account.

% Principal (G/L) - Percentage that Gain/(Loss) is of Current Market Principal Value.

Accrued Interest - Total Accrued Interest of Tax Lots with a current Market Price and full analytical calculations assuming regular way Settlement for each asset class from the as-of report Date.

Acquisition Price - The Price at which each Tax Lot was Purchased on the Original Trade Date.

Acquisition Settlement Date - The Settlement Date when each Tax Lot was Purchased. Used for Acquisition calculations.

Acquisition Yield To Worst - Purchase Yield to Worst on Acquisition Settlement Date, for each Tax Lot with an Acquisition Price and Date. Used for daily calculation of Adjusted Cost (book) Price values.

Actual Coupon Cash Flow - Total Coupon payments over the next 12 months, for all recognized Tax Lots where Cash Flow data is available.

Adjusted Cost - Adjusted Cost (book) Price at current Market Settlement Date, for each Tax Lot. Uses the Constant Yield Methodology, determined by the IRS.

Adjusted Price - Current Face Value-weighted average Adjusted (book) Price, for Tax Lots with an Acquisition Price, Acquisition Date, current Market Price, and full analytical calculations.

Adjusted Principal Cost - Total Adjusted Principal (book) Cost on report Date, for Tax Lots with an Acquisition Price, Acquisition Date, current Market Price, and full analytical calculations.

After-Tax Yield - After-Tax Yield (to Worst, to Call, to Maturity) for each Tax Lot with a current Market Price and full analytical calculations. Account/Proposal specific rates and residency are used if available.

Asset - Fixed Income Asset Class type identifier.

Asset Held - Indicates if the Tax Lot is Held-Internally, or Held-Away (Externally) to the Account.

Benchmark - Descriptor for the Benchmark Scale name and data point used in the spread calculation.

Call - The next Date and Price where the issuer has the option to return Principal prior to Maturity.

Cash & Cash Alternatives Balance - Aggregated \$ value of Cash and Cash Alternative Instruments.

Convexity - The rate at which Duration changes in response to interest rate changes. A positive value indicates Prices will rise more rapidly in a Bull Market (Yields down) and fall more slowly in a Bear Market (Yields up). The opposite is true for negatively Convexed bonds. Non-Callable bonds have positive Convexity. Typically bonds with shorter Calls have negative Convexity.

Corporate Debt Ranking - The Ranking of the security in the company's Debt/Capital Structure. Examples: Senior Unsecured, Subordinated, Junior, etc.

Corporate Sector - Industrial classification of Corporate Bond Issuers by line of business.

Coupon - The rate at which when applied to the Par Value will determine the annualized Cash Flow paid to the investor.

Current Face Value - The Original Face Value multiplied by the Factor on the as-of report Date, for each Tax Lot with a current Market Price and full analytical calculations.

Current Market Price (@ Acquisition) - Current Face Value-weighted average price, for Tax Lots with an Acquisition Price, Acquisition Date, current Market Price, and full analytical calculations.

Current Market Principal (@ Acquisition) - Total Principal Value at current Market Prices on report Date, for Tax Lots with an Acquisition Price, current Market Price, and full analytical calculations.

Current Yield - The bond's coupon rate divided by its market price.

CUSIP - An industry-standard, unique, nine character alpha-numeric identifier for registered securities.

De Minimis Price - The De Minimis threshold Price. Purchasing a bond at a Price above the Threshold will likely result in favorable tax treatment if held to maturity.

De Minimis Price Delta - The difference between the current Market Price and the De Minimis Threshold Price, reflecting the Price change necessary for a new owner to be subject to a different tax treatment.

Estimated Gain/(Loss) - Difference between Current Market Principal and Adjusted Principal (book) Cost, for Tax Lots with an Acq Price, Acq Date, current Market Price, and full analytical calculations.

Exceptions - Number of Tax Lot exceptions not included in analysis. Examples might include Matured bonds, unrecognized CUSIPs etc.

Face Value at Acquisition - Current Face Value (applying factors as-of Acquisition Date), for Tax Lots with an Acquisition Price, Acquisition Date, current Market Price, and full analytical calculations.

Face Value at Acquisition - Total - The sum of each Tax Lot's Current Face Value (applying factors as-of each Tax Lot Acquisition Date), for all Tax Lots with an Acquisition Price, Acquisition Date, current Market Price, and full analytical calculations.

Gain/(Loss) - Unrealized Gain/(Loss), of each Tax Lot with: 1) current Market Prices and full analytical calculations, and 2) Acquisition Date and Price with full Adjusted Cost (book) Price calculations.

Generic Annual Cpn Cash Flow - Represents a generic year of coupon income not considering long/short First Coupons, Acquisition Date, Maturity Date, Payment Delay, nor Ex-Dividend Dates. This figure is simply Par Value multiplied by the Coupon Rate.

Issue Description - A brief description of the Issuing entity.

Market Price - The current day's Evaluated Price of a security provided by third party data sources.

Market Value - Principal Value of each Tax Lot at current Market Price on current Market Settlement Date.

Maturity - The original Date when Principal is scheduled to be returned. May be Adjusted for Pre-refunded, Crossover Refunded and Mandatory Put bonds. Certain securities may reflect Average Life based upon Principal Pay-Down assumptions.

Modified Duration - An indicator of the bond's sensitivity to interest rate changes at the current Market Price. Represents the percentage change in Price for a one percent (100bp) change in Yield.

Moody's/S&P - Official credit rating of the issuer provided by Moody's (Mdy) and/or Standard & Poor's (S&P) rating services.

Muni Enhancement - Any further credit enhancement for a Municipal Bond Issuer. May include participation in state programs, collateral pledged, letter of credit, etc.

Muni Insurance - Indicator if the timely payment of Principal and Interest is Insured by a third party Insurer.

Muni Purpose - General project industry type indicating Use of Proceeds of debt sale. Examples include education, healthcare, housing, etc.

Muni Refund - Indicator if the bond is Pre-Refunded or Escrowed-to-Maturity. Applies to Municipal bonds.

Muni Type - High level source of payment by Issuer. General Obligation, Revenue or Tobacco.

OA Effective Duration - Option Adjusted Duration.

Original Acquisition Price - Original Principal cost-weighted Acquisition Price, for each Tax Lot with an Acquisition Price, Acquisition Date, current Market Price, and full analytical calculations.

Original Face Value - Original Face Value of each Tax Lot position with an Acquisition Price, Acquisition Date, current Market Price, and full analytical calculations.

Original Principal Cost - Original Principal Cost, for each Tax Lot with an Acquisition Price, current Market Price, and full analytical calculations.

Portfolio Value - Total - The sum of Total Market Value & Cash.

Price to - The "worst" Date to which the bond is Priced at the current Market Price. Examples include Maturity, next Call Date/Price, Avg Life, Pre-Refunded Date, Mandatory Put Date, etc.

Priced Current Face Value - Total Current Face Value (applying factors as-of report Date), for all Tax Lots with a current Market Price.

Priced Market Principal - Total Market Principal Value, for all Tax Lots with a current Market Price.

Priced Orig Face Value - Total Original Face Value, for all Tax Lots with a current Market Price.

Priced Positions - Number of Tax Lots with a current Market Price vs Total Tax Lots.

Spread to Maturity - The difference between YTM and the appropriate benchmark scale Yield, calculated daily and expressed in basis points.

Spread to Worst - The difference between YTW and the appropriate benchmark scale Yield, calculated daily and expressed in basis points

Tax Lots - Number of Tax Lots with an Acquisition Price, Acquisition Date, current Market Price, and full analytical vs Tax Lots with an Acquisition Price available.

Tax Lots w/ Acquisition Data - Number of Tax Lots with an Acquisition Price vs valid Tax Lots.

Tax-Equivalent Yield - Tax-Equivalent Yield (to Worst, to Call, to Maturity) for each Tax Lot with a current Market Price and full analytical calculations. Account/Proposal specific rates and residency are used if available.

Underlying - Credit rating of the underlying Municipal Bond Issuer without consideration of Insurance, Credit Enhancements, or other sources of debt service payments.

Valid Positions - Number of recognized Tax Lots.

Yield to Maturity - The Yield based upon the current Market Price, not considering Call Dates.

Yield to Worst - The lowest possible Yield based upon the current Market Price, considering Call Dates with known prices, Maturity Dates, and principal Pay-Downs.

Disclaimer

YIELDS REPRESENT YIELD TO MATURITY OR YIELD TO WORST CALL AS INDICATED. CURRENT YIELD IS A BOND'S COUPON RATE DIVIDED BY ITS PRICE. PLEASE REVIEW THIS INFORMATION CAREFULLY WITH YOUR FINANCIAL ADVISOR TO ASSURE IT MEETS YOUR INVESTMENT OBJECTIVES.

Minimum purchases may apply. Prices and yields are subject to change based upon market conditions and availability.

An overview of these investments, their features and risks is available at raymondjames.com, "Smart Bond Investing" at finra.org, under "Learn More" at investinginbonds.com, or emma.msrb.org.

RISK CONSIDERATIONS: These securities are subject to risk factors that may decrease (or increase) the market value of your investment.

INTEREST OR DIVIDEND RATE RISK is the risk that changes in interest rates may reduce (or increase) the market value of your investment. Generally, a rise in interest rates decreases market price; while a fall in interest rates increases market price.

LIQUIDITY RISK is the risk that you will be unable to sell these securities in the secondary market. If you decide to sell prior to maturity, your proceeds may be more or less than the original cost, and may be subject to capital gains or loss.

CREDIT RISK OR DEFAULT RISK refers to the risks that the issuer's creditworthiness may weaken or possibly the issuer, obligor, or insurer will not be able to pay interest or repay principal when due. Adverse changes in the creditworthiness and rating may decrease value of the investment. Generally, higher yields and/or lower ratings reflect higher perceived credit risk. Independent rating agencies provide actual and underlying security ratings on most securities which at times include future outlook and/or placement of the security under review for future action. These ratings are subject to change at any time and are not meant as a recommendation to buy, sell or hold. Securities with the same rating can actually trade at significantly different prices. Raymond James trade confirmations, online accounts and monthly statements display only the current ratings and subsequent changes of those Rating Agencies to which Raymond James subscribes. Investors may request Moody's and/or S&P credit reports from their financial advisors. To learn more please refer to moody.com or standardandpoors.com.

Insurance, if specified, relates to the timely payment of principal and interest. Insurance does not guarantee market value or protect against fluctuations in bond prices resulting from general market fluctuations. No representation is made as to the insurer's ability to meet its financial commitments and the underlying credit should be considered. High yield bonds are not suitable for all investors and are generally considered speculative in nature with greater potential loss of interest and/or principal. Brokered Certificate of Deposit FDIC insurance covers up to \$250,000 (including principal and interest) for deposits held in different ownership categories, including single accounts, joint accounts, trust accounts, IRAs, and certain other retirement accounts, per issuer. Funds may not be withdrawn until the maturity date or redemption date. However, these CDs are negotiable, which means, that although not obligated to do so, Raymond James and other broker/dealers currently maintain an active secondary market at current interest rates. FDIC insurance does not guarantee market value or protect against fluctuations in CD prices resulting from general market changes.

INCOME: In general, fixed income investments pay a fixed interest rate coupon. Some bonds, however can pay variable payments such as step coupons and or variable rates based on a predetermined formula. Interest from taxable zero coupon securities is subject to annual taxation as ordinary income, even though no income is received. Certain federally tax-exempt municipal securities, although federally tax-exempt, may be subject to federal alternative minimum tax (AMT). Tax-exempt municipal interest earned is generally free from taxes, however other appreciation components may not be. Upon sale or redemption of a municipal bond purchased at a discount, a portion of the proceeds may be subject to tax. Brokered CDs annual percentage yields (APY) represents the interest earned based on simple interest calculations

MATURITY: Brokered CDs with a maturity of longer than 1 year are considered as Long-Term. Certain early redemption features, such as a call at issuer's option, provide the issuer an option to repay principal prior to maturity and may change the term of the investment. Certain brokered CDs are also callable at the option of the issuer.

MODIFIED DURATION AND CONVEXITY are measures of price sensitivity of a fixed-income security to changes in interest rates. Modified Duration is the approximate percentage change in price that would occur with a 1% change in interest rates. Convexity estimates the impact of interest rate changes on modified duration. Modified Duration and Convexity may be used together to approximate price volatility of fixed-income securities. Modified Duration does not account for early redemption features, such as calls by the issuer. Mortgage-backed securities and Collateralized Mortgage Obligations (CMOs) are priced based on average life which includes prepayment assumptions that may or may not be met and changes in prepayments may significantly affect yield and average life.

For more complete information about new issues, including charges and expenses, obtain a prospectus at sec.gov or municipal official statement at emma.msrb.org or from your Financial Advisor. Please read it carefully before you invest or send money.

Investors are urged to consult with their own tax advisors with regard to their specific situation prior to making any investment decisions with tax consequences.

The portfolio evaluation is intended as a tool to assist our clients manage their fixed income investments. The analysis is based on information supplied to us by you or your financial advisor and other sources believed to be reliable but that are not guaranteed for accuracy or completeness. We are not responsible for errors in report listings or incorrect information supplied by our various subscribed services. Due to the data complexity, some securities may not be included in the portfolio analysis. Opinions, projections, and estimates are subject to change without notice and may be based on industry conventions that do not make a complete analysis of every material fact. Any substantial change in interest rates, market conditions and credit quality of the issuer may not be reflected in the evaluation. There can be no assurance that past performance can be repeated in the future. This firm or persons associated with it may at any time be long or short any securities mentioned in this report and may from time to time sell or buy such securities. This firm or one of its affiliates may from time to time perform investment banking or other services for, or solicit investment banking or other business from any company mentioned herein. Further, an employee of this firm may be a director of a company mentioned here. For complete information about proposed new issue bonds, including expenses and charges, obtain a prospectus from your financial advisor. Information in this report is not intended and should not be used for any official tax, lending, or legal purposes. Please contact your tax or legal advisor regarding the tax treatment and consequences of fixed income investments. This report does not supersede or replace your monthly statement. No part of this document may be reproduced in any manner without written permission of the Fixed Income Department of Raymond James.

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Company Name - AMERIS BANK WEALTH MANAGEMENT
Printed Name of Agent - MARLOE BENNETT / DON ACOSTA
Signature of Agent - [Signature]
Phone Number - 386-243-6271

A. Commission rate for 2-year Treasury notes: \$.508%

B. Commission rate for 3-year Treasury notes: \$.508%

C. Address of your local office:
2357 W. US HWY 90
LAKE CITY, FL 32055

D. Availability for consultation and trades:
YES - WE HAVE A WEALTH MANAGEMENT TEAM
AVAILABLE M-F

E. Experience in working with Special District Local Governments:
YES - WE HAVE EXPERIENCE AND HAVE WORKED
WITH SPECIAL DISTRICT LOCAL GOVERNMENTS

F. Ability to transfer interest payments to Authority's checking accounts:
YES - WITHIN A FEW BUSINESS DAYS.

G. Provision of monthly, brokerage statements:
YES - WE OFFER FREE MONTHLY STATEMENTS AS WELL
AS, FREE ONLINE ACCESS TO REVIEW ACCOUNTS.

Please provide this information via email to sonja@lakeshoreha.org by 3:00 p.m. on Monday July 18, 2022.

Sonja Markham

From: Drawdy,Lance W <Lance.Drawdy@edwardjones.com>
Sent: Monday, July 18, 2022 2:35 PM
To: Sonja Markham
Cc: Morgan,Tristen; Reustle,Kelli M
Subject: Lance Drawdy & Tristen Morgan, Edward Jones Response
Attachments: Scan.pdf

Hi Ms. Sonja,

Please see the attachment for our response to your request for information.

Please let me know if there's anything else I can do!

Thanks,
Lance

Lance Drawdy Financial Advisor

Edward Jones Investments
846 SW Baya Drive
Lake City, FL 32025

Phone: 386.752.3545
Fax: 877.613.3013

Lance Drawdy
Financial Advisor
Edward Jones
846 S W Baya Drive
Lake City, FL 32025
(386) 752-3545
www.edwardjones.com

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For important additional information related to this email, visit www.edwardjones.com/disclosures/email.html. Edward D. Jones & Co., L.P. d/b/a Edward Jones, 12555 Manchester Road, St. Louis, MO 63131 © Edward Jones. All rights reserved.



July 12, 2022

To: Investment service
From: Dale Williams
Re: US Treasury Securities

Lake Shore Hospital Authority, (the Authority), is a special purpose, independent special district of the State of Florida. The Authority was established on July 10, 1963 by a special act of Florida Legislature, Chapter 63-1247 of the *Laws of Florida*. Accordingly, it is controlled by the Florida Constitution and various *Florida Statutes* as well as its enacting legislation and Authority policies. It is governed by a seven-member board who are appointed by the Governor.

The Authority has no written investment policy and is subject to the provisions of Section 218.415(17) Florida Statutes as follows:

"AUTHORIZED INVESTMENTS; NO WRITTEN INVESTMENT POLICY. - Those units of local government electing not to adopt a written investment policy in accordance with investment policies developed as provided in subsections (1)-(15) may invest or reinvest any surplus public funds in their control or possession in:

- (a) The Local Government Surplus Funds Trust Fund, or any intergovernmental investment pool authorized pursuant to the Florida Interlocal Cooperation Act of 1969, as provided in s. 163.01.
- (b) Securities and Exchange Commission registered money market funds with the highest credit quality rating from a nationally recognized rating agency.
- (c) Interest-bearing time deposits or savings accounts in qualified public depositories, as defined in s. 280.02.
- (d) Direct obligations of the U.S. Treasury."

The Authority would like to invest their current financial reserves of \$18,000,000 in 2- and 3-year Treasury notes.

If you are interested in investing those funds, please provide the following information:

Please see attached

Company Name - _____

Printed Name of Agent - _____

Signature of Agent - _____

Phone Number - _____

A. Commission rate for 2-year Treasury notes: \$ _____ -

B. Commission rate for 3-year Treasury notes: \$ _____ -

C. Address of your local office:

D. Availability for consultation and trades:

E. Experience in working with Special District Local Governments:

F. Ability to transfer interest payments to Authority's checking accounts:

G. Provision of monthly, brokerage statements:

Please provide this information via email to sonja@lakeshoreha.org by 3:00 p.m. on Monday July 18, 2022.

Edward Jones[®]

MAKING SENSE OF INVESTING

July 18, 2022

To Mr. Dale Williams & the LSHA Board Members:

We would first like to thank you and the Board for considering us in this matter. Please allow this letter be considered your response from the office of Lance Drawdy & Tristen Morgan, Financial Advisors at Edward Jones.

A: Commission Rate varies on certain securities, but for the notes included in this response, the rate would be approximately .002% or approximately \$36,000 if the entire amount was invested.

B: See above response.

C: Our office is located at 846 SW Baya Drive, Lake City, Florida.

D: We are available for appointments and phone calls upon request, Monday-Friday.

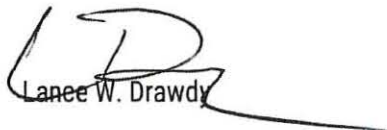
E: Our office has over 7 years of experience dealing with the needs Special District agencies throughout North Florida.

F: Interest payments can be transferred into Authority's checking automatically or held and sent upon request, whichever best suits the needs of the Authority.

G: Statements are generated monthly and can be sent via traditional mail or through electronic delivery.

Please see the information we have attached to this letter. If there are any questions, we can be reached via telephone at 386.752.3545, or via email at lance.drawdy@edwardjones.com. Thank you for your consideration.

Sincerely,



Lance W. Drawdy

Financial Advisor
Edward Jones Investments



Tristen D. Morgan

Financial Advisor
Edward Jones Investments

Investment profile: U.S. Treasury Securities

Issuer Name: Treasury Note

Today's Date: 07/18/2022

Investment Features

Description: U.S. Treasury securities are debt obligations of the U.S. government. When you buy a Treasury security, you are lending money to the federal government for a specific period of time. U.S. Treasury bills (also known as T-bills) are appropriate for short-term investment goals, while Treasury notes (also known as T-notes) and Treasury bonds are offered for intermediate- and long-term investment goals, respectively.

Objective: To provide regular taxable income with a low degree of default risk.

Maturity:

Treasury bills - 1 year or less

Treasury notes - 1 to 10 years

Treasury bonds - 10 years and more

Suitability: These securities are suited for risk-averse, income-oriented investors.

Regular Income: Treasury bills pay interest at maturity. Treasury notes and Treasury bonds offer semiannual interest payments. **Marketability:** U.S. Treasury securities may be sold on any business day at current market value, which may be more than, less than or equal to the amount originally invested.

Price Fluctuation: While the interest payment received always remains the same, the market value of the investment can always change. Long-term bonds are more sensitive to market price fluctuations as interest rates change than shorter-term investments.

Investment Amount: The minimum investment amount will vary from security to security. For more information on the minimum required for a particular security, contact your financial advisor. **Taxation:** Interest income is subject to federal income tax but exempt from state and local tax.

Edward Jones is a dually registered broker-dealer and investment adviser. Broker-dealer accounts will generally pay a markup on fixed-income purchases. Edward Jones Guided Solutions® accounts are fee-based and do not generally pay a markup on fixed-income purchases. The inclusion of a markup will reduce the applicable yields.

Initial	1.125%
Coupon Rate	
Maturity Date	01/15/2025
Price	\$95.334
Yield to Maturity	3.086%
Payment Frequency	Semiannually
Markup	Yes

Yield effective 07/18/2022, subject to availability and price change.



Lance W Drawdy
Financial Advisor

846 S W Baya Drive
Lake City, FL 32025
386-752-3545

Investment profile: U.S. Treasury Securities

Issuer Name: Treasury Note

Today's Date: 07/18/2022

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Suitability: These securities are suited for risk-averse, income-oriented investors.

Regular Income: Treasury bills pay interest at maturity. Treasury notes and Treasury bonds offer semiannual interest payments. **Marketability:** U.S. Treasury securities may be sold on any business day at current market value, which may be more than, less than or equal to the amount originally invested.

Price Fluctuation: While the interest payment received always remains the same, the market value of the investment can always change. Long-term bonds are more sensitive to market price fluctuations as interest rates change than shorter-term investments.

Investment Amount: The minimum investment amount will vary from security to security. For more information on the minimum required for a particular security, contact your financial advisor. **Taxation:** Interest income is subject to federal income tax but exempt from state and local tax.

Edward Jones is a dually registered broker-dealer and investment adviser. Broker-dealer accounts will generally pay a markup on fixed-income purchases. Edward Jones Guided Solutions® accounts are fee-based and do not generally pay a markup on fixed-income purchases. The inclusion of a markup will reduce the applicable yields.

Initial	1.500%
Coupon Rate	
Maturity Date	09/30/2024
Price	\$96.785
Yield to Maturity	3.021%
Payment Frequency	Semiannually
Markup	Yes

Yield effective 07/18/2022, subject to availability and price change.



Tristen Morgan
Financial Advisor

846 S W Baya Drive
Lake City, FL 32025
386-752-3545

Sonja Markham

From: Murphy, Patrick J <Patrick.Murphy@td.com>
Sent: Monday, July 18, 2022 1:18 PM
To: Sonja Markham
Subject: CD investment opportunity
Attachments: Powell.Itr.7.12.2022.pdf; FLA 063022 QPD Monthly Rpt.pdf

Hello Sonja – hope you are well!

In lieu of US Treasuries, TD Bank would like to offer CD quotes for your \$18,000,000 investment.

24 months = 3.00%

36 months = 2.85%

There are no fees with these accounts, and we will have the ability to deposit interest to your primary account monthly.

I've attached our monthly QPD report which highlights our collateral attached to our Florida municipal deposits.

Please let me know if you have any questions.

Thank you,

Pat

Patrick J. Murphy | Relationship Manager | Government Banking 
TD Bank, America's Most Convenient Bank
North Florida Region
9715 Gate Parkway N
Jacksonville, FL 32246

C: 860-999-4629

T: 866-475-7262 -- Treasury Management Service Support

Internal



DEPARTMENT OF FINANCIAL SERVICES
Division of Treasury – Bureau of Collateral Management

**QUALIFIED PUBLIC DEPOSITORY MONTHLY REPORT
PART ONE**

Original Filing Amended Report

Schedule A Qualified Public Depository (QPD) Information

FEIN: 01-013777-0 Reported Month & Year: June 2022

Legal Name of QPD: TD Bank, N.A.

Home Office Street Address: 2035 Limestone Road

Home City: Wilmington State & Zip Code: DE 19808

Schedule B Florida Public Deposits (Must be rounded to the nearest dollar)

(1) Average daily balance for the reported month

(a) Certificates of deposit	\$ <u>487,219,242</u>
(b) All other public deposits	\$ <u>2,595,734,593</u>
(c) Subtotal of all public deposits	\$ <u>3,082,953,835</u>
(d) Less applicable deposit insurance (Cannot exceed subtotal of all public deposits or of a single account)	\$ <u>26,904,379</u>
(e) Average daily balance of public deposits *	\$ <u>3,056,049,456</u>

* Additional collateral is required within 2 business days if public deposits are accepted that would increase the qualified public depository's average daily balance for the current month by 25 percent over the average daily balance of the previously reported month unless adequate collateral is already pledged.

Schedule C Required Collateral

(1) (a) Required collateral from worksheet Total F	\$ <u>1,528,024,728</u>
(b) Market value of pledged or deposited collateral from the Schedule of Securities Pledged as Collateral	\$ <u>1,570,000,000</u>

(2) If the qualified public depository is underpledged at the time of its monthly report submission, a pledge or deposit of collateral is required to be submitted simultaneously with the filing of this report.

Market value of deposit \$ n/a

QUALIFIED PUBLIC DEPOSITORY MONTHLY REPORT
PART ONE

Schedule D Other Financial Information (Must be rounded to the nearest dollar)

Required totals are month end balances, calculated as if completing the Quarterly Regulatory Report.

(1) Tangible equity capital

(a) Total equity capital \$ 43,537,318,760

(b) Less intangible assets \$ 12,831,955,939

(c) Tangible equity capital \$ 30,705,362,821

(d) Did this depository experience a decline in tangible equity capital from the previously reported month? YES NO

If yes, select reasons for decline from the list below and provide an explanation unless otherwise indicated. Attach additional page if needed.

- 1. Dividends (explanation not required)
- 2. Provisions or adjustments for loan and lease losses
- 3. FASB 115-unrealized holding losses on AFS securities (explanation not required)
- 4. Other FASB ruling
- 5. Legal expenses, settlements, or judgments
- 6. Merger or acquisition costs (explanation not required)
- 7. Adjusting entries for current period
- 8. Adjusting entries for prior periods
- 9. Adjusting entries prompted by examiners or auditors
- 10. Equity capital adjustments from amended quarterly regulatory reports
- 11. Increase in intangible assets
- 12. Accounting changes
- 13. Extraordinary items
- 14. Other

Explanation: _____

(2) Total assets (Balance Sheet) \$ 406,323,476.862

Schedule E Certification

Under penalties of perjury, I attest that I am authorized to sign on behalf of the QPD identified above, and also declare that I have read the information provided on this Qualified Public Depository Monthly Report to the Chief Financial Officer and that the facts stated in it are true to the best of my knowledge and belief.

Authorized Signature for QPD:  Date: 7/11/22

Printed Name and Title: James J Staskel, Senior Manager

Person to whom questions regarding this report should be directed:

Printed Name and Title: James J Staskel, Senior Manager

Phone: (856) 751-4077 Fax: (856) 470-2221



DEPARTMENT OF FINANCIAL SERVICES
Division of Treasury – Bureau of Collateral Management

QUALIFIED PUBLIC DEPOSITORY MONTHLY REPORT
PART TWO-SCHEDULE OF SECURITIES PLEDGED AS COLLATERAL
(Priced at close of business on the last banking day in the month)

Legal Name of QPD: TD Bank, N.A.
 QPD's FEIN: 01-013777-0
 Reported Month & Year: June 2022

Custodian's Name: FHLB Pittsburgh
 Contact at Custodian: Service Center
 Contact's Phone #: 412-288-3400 Option 2
 Contact's Fax #: 855-239-3452

USIP Number (listed in ascending order)	Description including Pool or Tranche Number (use industry standard abbreviations)	Interest Rate including a (V) if variable	Maturity Date	Original Face or Par Value	Current Par Value	Market Value	Rating
HLB831519331 0017	FHLB Pittsburgh Letter of Credit	n/a	11/28/2022	150,000,000.00	150,000,000.00	150,000,000.00	n/a
HLB831521334 0014	FHLB Pittsburgh Letter of Credit	n/a	11/30/2022	200,000,000.00	200,000,000.00	200,000,000.00	n/a
HLB831518337 0018	FHLB Pittsburgh Letter of Credit	n/a	12/05/2022	100,000,000.00	100,000,000.00	100,000,000.00	n/a
HLB831520345 0023	FHLB Pittsburgh Letter of Credit	n/a	12/14/2022	150,000,000.00	150,000,000.00	150,000,000.00	n/a
HLB831519350 0002	FHLB Pittsburgh Letter of Credit	n/a	12/16/2022	140,000,000.00	140,000,000.00	140,000,000.00	n/a
HLB831520356 0002	FHLB Pittsburgh Letter of Credit	n/a	12/21/2022	90,000,000.00	90,000,000.00	90,000,000.00	n/a
HLB831521362 0032	FHLB Pittsburgh Letter of Credit	n/a	12/28/2022	25,000,000.00	25,000,000.00	25,000,000.00	n/a
HLB831520363 0007	FHLB Pittsburgh Letter of Credit	n/a	12/30/2022	150,000,000.00	150,000,000.00	150,000,000.00	n/a
HLB831522014 0009	FHLB Pittsburgh Letter of Credit	n/a	01/17/2023	125,000,000.00	125,000,000.00	125,000,000.00	n/a
HLB831519015 0026	FHLB Pittsburgh Letter of Credit	n/a	01/17/2023	100,000,000.00	100,000,000.00	100,000,000.00	n/a
LOC047106	FHLB Pittsburgh Letter of Credit	n/a	02/15/2023	100,000,000.00	100,000,000.00	100,000,000.00	n/a
HLB831519050 0027	FHLB Pittsburgh Letter of Credit	n/a	02/21/2023	35,000,000.00	35,000,000.00	35,000,000.00	n/a
HLB831522081 0001	FHLB Pittsburgh Letter of Credit	n/a	03/28/2023	60,000,000.00	60,000,000.00	60,000,000.00	n/a
HLB831518089 0010	FHLB Pittsburgh Letter of Credit	n/a	03/30/2023	55,000,000.00	55,000,000.00	55,000,000.00	n/a

HLB831518107 0020	FHLB Pittsburgh Letter of Credit	n/a	04/17/2023	50,000,000.00	50,000,000.00	50,000,000.00	n/a
HLB831518150 0005	FHLB Pittsburgh Letter of Credit	n/a	05/30/2023	40,000,000.00	40,000,000.00	40,000,000.00	n/a
Total Number of Securities Pledged: <u>16</u>			TOTALS:	\$ <u>1,570,000,000.00</u>	\$ <u>1,570,000,000.00</u>	\$ <u>1,570,000,000.00</u>	

Reminder: All amounts reported must be rounded to the nearest dollar.

STATE OF FLORIDA
QUALIFIED PUBLIC DEPOSITORY (QPD) MONTHLY REPORT
INSTRUCTIONS AND WORKSHEET (WS)
Not to be submitted with the Monthly Report

Financial Institutions

<u>Name</u>	<u>Address</u>	<u>Telephone</u>	<u>Contact</u>
Ameris Bank	2357 W US Hwy 90	386-758-7805	Maggie Bennett
Edward Jones	846 SW Baya Dr	386-752-3545	Lance Drawdy
Pentas Wealth Management/Raymond James	253 SW Main Blvd.	386-623-6591	Jay Poole
Raymond James Financial Services	4641 W US Highway 90	386-752-4621	Charlie Cowen
TD Bank		866-475-7262	Patrick Murphy

These institutions were contacted and declined to quote

Drummond Community Bank	350 SW Main Blvd	386-754-0002	Brent Williams
Edward Jones	330 SW Main Blvd.	386-758-6888	Steve Smith
Edward Jones	2929 W US Highway 90 #114	386-752-3847	Steve Jones
Edward Jones	148 N. Marion Ave	386-752-1215	Robert Woodard
Edward Jones	221 SW Stonegate Terrace	386-219-4414	Alisa Epperson
First Federal	707 SW Main Blvd	386-755-0600	Sally Boyette
Millennium bank	151 NW Commons Loop	386-487-3145	Connie Anderson
Renasant	463 W Duval Street	386-752-6339	Arin Murphy

- (a) The Local Government Surplus Funds Trust Fund or any intergovernmental investment pool authorized pursuant to the Florida Interlocal Cooperation Act of 1969, as provided in s. [163.01](#).
- (b) Securities and Exchange Commission registered money market funds with the highest credit quality rating from a nationally recognized rating agency.
- (c) Interest-bearing time deposits or savings accounts in qualified public depositories as defined in s. [280.02](#).
- (d) Direct obligations of the United States Treasury.
- (e) Federal agencies and instrumentalities.
- (f) Rated or unrated bonds, notes, or instruments backed by the full faith and credit of the government of Israel.
- (g) Securities of, or other interests in, any open-end or closed-end management-type investment company or investment trust registered under the Investment Company Act of 1940, 15 U.S.C. ss. 80a-1 et seq., as amended from time to time, provided that the portfolio of such investment company or investment trust is limited to obligations of the United States Government or any agency or instrumentality thereof and to repurchase agreements fully collateralized by such United States Government obligations, and provided that such investment company or investment trust takes delivery of such collateral either directly or through an authorized custodian.
- (h) Other investments authorized by law or by ordinance for a county or a municipality.
- (i) Other investments authorized by law or by resolution for a school district or a special district.

(17) AUTHORIZED INVESTMENTS; NO WRITTEN INVESTMENT POLICY.—Those units of local government electing not to adopt a written investment policy in accordance with investment policies developed as provided in subsections (1)-(15) may invest or reinvest any surplus public funds in their control or possession in:

- (a) The Local Government Surplus Funds Trust Fund, or any intergovernmental investment pool authorized pursuant to the Florida Interlocal Cooperation Act of 1969, as provided in s. [163.01](#).
- (b) Securities and Exchange Commission registered money market funds with the highest credit quality rating from a nationally recognized rating agency.
- (c) Interest-bearing time deposits or savings accounts in qualified public depositories, as defined in s. [280.02](#).
- (d) Direct obligations of the U.S. Treasury.**

The securities listed in paragraphs (c) and (d) shall be invested to provide sufficient liquidity to pay obligations as they come due.

(18) SECURITIES; DISPOSITION.—

- (a) Every security purchased under this section on behalf of the governing body of a unit of local government must be properly earmarked and:
 1. If registered with the issuer or its agents, must be immediately placed for safekeeping in a location that protects the governing body's interest in the security;
 2. **If in book entry form, must be held for the credit of the governing body by a depository chartered by the Federal Government, the state, or any other state or territory of the United States which has a branch or principal place of business in this state as defined in s. [658.12](#), or by a national association organized and existing under the laws of the United States which is authorized to accept and execute trusts and which is doing business in this state, and must be kept by the depository in an account separate and apart from the assets of the financial institution; or**
 3. If physically issued to the holder but not registered with the issuer or its agents, must be immediately placed for safekeeping in a secured vault.
- (b) The unit of local government's governing body may also receive bank trust receipts in return for investment of surplus funds in securities. Any trust receipts received must enumerate the various securities held, together with the specific number of each security held. The actual securities on which the trust receipts are issued may be held by any bank depository chartered by the Federal Government, this state, or any other state or territory of the United States which has a branch or principal place of business in this state as defined in s. [658.12](#), or by a national association organized and existing under the laws of the United States which is authorized to accept and execute trusts and which is doing business in this state.